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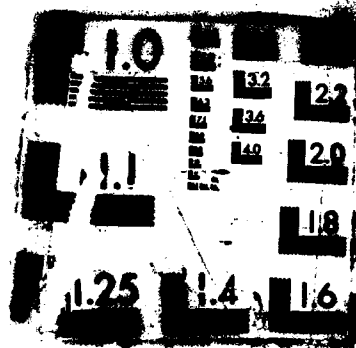
PRIME CONTRACT AWARDS FIRST HALF FISCAL YEAR 1987(U)
WASHINGTON HEADQUARTERS SERVICES (DOD) DC DIRECTORATE
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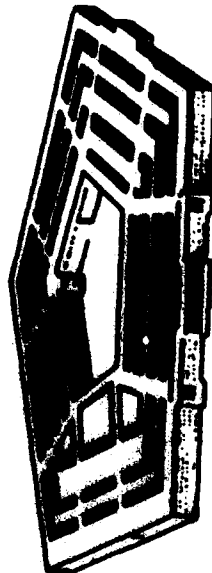
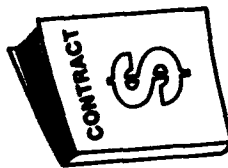
First Half Fiscal Year 1987

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First Half Fiscal Year 1987

**Department of Defense
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FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some historical tables reflect data as early as fiscal year 1978.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards published to small businesses and awards for research, development, test, and evaluation (NDTAE) are discussed separately, as is the DoD Small Business Subcontracting Program. *Keywords: Tables (data)*

Notes on Coverage

Beginning with FY 1982, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes,

or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the first half of Fiscal Year 1987 totaled \$70,861,605 thousand, as shown below:

| Category | Amount |
|--|-------------------|
| Intragovernmental/FMS | \$ 3,541,971 |
| Work Outside United States | 3,598,883 |
| Educational and Nonprofit Institutions | 1,991,273 |
| Business Firms Inside United States | <u>61,729,478</u> |
| | \$70,861,605 |

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$2,075 million as follows: Army \$400 million; Navy, \$1,088 million; Air Force, \$574 million; Defense Logistics Agency, \$9 million; and Other Defense Agencies \$4 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1987 (October 1986 through March 1987) totaled \$70,662 million. This was a decrease of \$5,959 million (7.8 percent) over the \$76,621 million awarded during the first half of FY 1986. Contract awards to U.S. businesses for work inside the United States decreased by \$4,527 million. Awards to or through other Government Agencies decreased by \$657 million, and awards for work outside the United States decreased by \$644 million, while awards to educational and nonprofit institutions increased by \$69 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$55.6 billion in FY 1977 to \$163.7 billion in 1985; however, it

decreased to \$156.6 billion in FY 1986 and has continued to decrease during the first half of FY 1987 over the first half of FY 1986. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$9,961 million during the first half of FY 1987, a decrease of \$263 million over the \$10,244 million for the first half of FY 1986. In terms of net value, small businesses received 18.2 percent of the prime contracts awarded to all business firms for work done in the United States during the first half of this year, compared with 15.5 percent for the first half of last year.

As shown in Chart 1, 3,344,046 contract actions, or 70.1 percent of the total 4,770,416 actions awarded to business firms, involved small businesses.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986

(AMOUNTS IN THOUSANDS)

| TYPE OF CONTRACTOR | TOTAL | | | ARMY | | | NAVY | | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Oct 86- | Oct 85- | Oct 84- | Oct 86- | Oct 85- | Oct 84- | Oct 86- | Oct 85- | Oct 84- |
| | Mar 87 | Mar 88 | Mar 89 | Mar 87 | Mar 88 | Mar 89 | Mar 87 | Mar 88 | Mar 89 |
| TOTAL | 970,061,000 | 970,820,704 | 970,820,704 | 917,404,304 | 915,004,012 | 915,004,012 | 525,000,000 | 525,000,000 | 525,000,000 |
| ACTIONS OF \$25,000 OR LESS | 9,475,104 | 9,200,070 | 9,200,070 | 1,870,000 | 1,800,000 | 1,800,000 | 1,111,000 | 1,111,000 | 1,111,000 |
| ACTIONS OVER \$25,000 | 89,300,441 | 71,400,614 | 71,400,614 | 15,425,304 | 14,204,012 | 14,204,012 | 21,889,000 | 21,889,000 | 21,889,000 |
| INTRAGOVERNMENTAL | | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 3,541,071 | 4,300,737 | 4,300,737 | 774,173 | 1,240,422 | 1,240,422 | 1,000,000 | 1,000,000 | 1,000,000 |
| ACTIONS OVER \$25,000 | 944,004 | 970,000 | 970,000 | 200,702 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| FOR WORK OUTSIDE U. S. C/ | 2,057,107 | 3,722,707 | 3,722,707 | 565,471 | 1,040,422 | 1,040,422 | 1,000,000 | 1,000,000 | 1,000,000 |
| EDUCATIONAL & NONPROFIT INSTITUTIONS | | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 3,000,000 | 4,243,000 | 4,243,000 | 1,271,000 | 1,104,000 | 1,104,000 | 400,000 | 400,000 | 400,000 |
| ACTIONS OVER \$25,000 | 304,704 | 340,000 | 340,000 | 170,000 | 170,000 | 170,000 | 24,000 | 24,000 | 24,000 |
| BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL) | 81,720,478 | 66,200,877 | 66,200,877 | 14,700,478 | 13,270,417 | 13,270,417 | 20,000,000 | 20,000,000 | 20,000,000 |
| ACTIONS OF \$25,000 OR LESS | 6,375,000 | 4,253,500 | 4,253,500 | 1,201,000 | 1,215,000 | 1,215,000 | 800,000 | 800,000 | 800,000 |
| ACTIONS OVER \$25,000 | 57,345,478 | 62,000,377 | 62,000,377 | 13,500,478 | 12,055,417 | 12,055,417 | 19,200,000 | 19,200,000 | 19,200,000 |
| SMALL BUSINESS FIRMS | | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 9,000,000 | 10,244,204 | 10,244,204 | 2,770,000 | 2,800,000 | 2,800,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| ACTIONS OVER \$25,000 | 2,400,000 | 2,254,176 | 2,254,176 | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| OTHER BUSINESS FIRMS | | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 51,740,000 | 50,012,000 | 50,012,000 | 12,015,441 | 10,840,400 | 10,840,400 | 10,000,000 | 10,000,000 | 10,000,000 |
| ACTIONS OVER \$25,000 | 40,700,000 | 1,900,000 | 1,900,000 | 11,000,000 | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 |
| SMALL BUSINESS PERCENT OF BUSINESS FIRMS | | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 10.2 | 15.5 | 15.5 | 10.7 | 10.8 | 10.8 | 10.5 | 10.5 | 10.5 |
| ACTIONS OVER \$25,000 | 55.1 | 52.0 | 52.0 | 44.0 | 44.0 | 44.0 | 44.0 | 44.0 | 44.0 |
| ACTIONS OVER \$25,000 | 13.2 | 12.0 | 12.0 | 10.1 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |

A/ For definitions and coverage, see notes on coverage.
 B/ Includes other defense agency awards not included elsewhere in this table.
 C/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
Dod Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986 ^N

(AMOUNTS IN THOUSANDS)

| TYPE OF CONTRACTOR | AIR FORCE | | DEFENSE LOGISTICS AGENCY | | | | CIVIL FUNCTIONS | |
|--|--------------|--------------|--------------------------|-------------|-----------|-----------|-----------------|--------|
| | Oct 86- | Mar 87 | Oct 86- | Mar 87 | Oct 86- | Mar 87 | Oct 86- | Mar 87 |
| | Oct 85- | Mar 86 | Oct 85- | Mar 86 | Oct 85- | Mar 86 | Oct 85- | Mar 86 |
| TOTAL | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | \$23,350,378 | \$28,215,767 | \$4,023,326 | \$9,232,244 | \$846,785 | \$788,106 | | |
| ACTIONS OVER \$25,000 | 1,508,555 | 1,427,478 | 1,006,468 | 811,437 | 112,045 | 72,004 | | |
| | 21,841,824 | 28,788,288 | 3,018,770 | 8,390,787 | 254,007 | 254,007 | | |
| INTRAGOVERNMENTAL | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 922,188 | 1,889,828 | 121,399 | 189,803 | 21,000 | 28,284 | | |
| ACTIONS OVER \$25,000 | 194,326 | 174,195 | 40,881 | 38,584 | 21,170 | 15,514 | | |
| | 737,883 | 1,515,743 | 80,528 | 142,438 | 18,750 | 10,890 | | |
| FOR WORK OUTSIDE U. S. C/ | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 1,224,951 | 861,917 | 934,394 | 1,711,708 | 8,068 | 2,176 | | |
| ACTIONS OVER \$25,000 | 89,405 | 73,041 | 82,225 | 43,432 | 4 | 22 | | |
| | 1,135,546 | 934,958 | 932,158 | 1,688,272 | 8,065 | 2,143 | | |
| EDUCATIONAL + NONPROFIT INSTITUTIONS | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 1,212,438 | 816,717 | 37,109 | 29,321 | 15,844 | 23,100 | | |
| ACTIONS OVER \$25,000 | 18,382 | 14,518 | 228 | 237 | 2,140 | 1,818 | | |
| | 1,194,047 | 902,188 | 36,873 | 29,584 | 15,005 | 21,005 | | |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL) | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 19,680,800 | 24,647,195 | 3,876,424 | 7,310,134 | 392,813 | 748,289 | | |
| ACTIONS OVER \$25,000 | 1,208,432 | 1,185,725 | 902,124 | 849,083 | 89,225 | 85,432 | | |
| | 18,772,368 | 23,481,476 | 2,367,390 | 9,431,191 | 893,538 | 893,538 | | |
| SMALL BUSINESS FIRMS | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 2,182,325 | 2,130,377 | 1,787,054 | 2,638,254 | 452,188 | 422,727 | | |
| ACTIONS OVER \$25,000 | 595,967 | 523,478 | 590,052 | 582,075 | 75,887 | 48,379 | | |
| | 1,587,358 | 1,586,898 | 1,177,001 | 2,074,178 | 377,172 | 378,146 | | |
| OTHER BUSINESS FIRMS | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 17,817,475 | 22,516,818 | 2,103,370 | 4,673,830 | 436,754 | 323,841 | | |
| ACTIONS OVER \$25,000 | 812,485 | 832,247 | 313,071 | 287,088 | 15,328 | 8,832 | | |
| | 17,205,010 | 21,884,571 | 1,786,298 | 4,386,922 | 428,418 | 314,788 | | |
| SMALL BUSINESS PERCENT OF BUSINESS FIRMS | | | | | | | | |
| ACTIONS OF \$25,000 OR LESS | 10.8 | 8.8 | 45.7 | 28.1 | 50.8 | 56.8 | | |
| ACTIONS OVER \$25,000 | 48.3 | 45.8 | 85.3 | 88.2 | 88.1 | 84.0 | | |
| | 8.3 | 8.3 | 28.7 | 32.1 | 48.9 | 54.4 | | |

NOTE: Refer to first page of this table for footnotes.

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1967 - FY 1966 ^N

(AMOUNTS IN THOUSANDS)

| TYPE OF CONTRACTOR | TOTAL ^N | | ARMY | | NAVY | |
|--|--------------------|--------------|-------------|-------------|-------------|-------------|
| | FISCAL YEAR | | FISCAL YEAR | | FISCAL YEAR | |
| | 1967 | 1966 | 1967 | 1966 | 1967 | 1966 |
| TOTAL | 970,861,005 | 9150,829,340 | 917,004,204 | 837,511,754 | 923,028,506 | 940,005,032 |
| 1st Qtr. Oct-Dec | 20,311,493 | 34,770,500 | 9,544,248 | 5,970,514 | 9,067,170 | 9,067,170 |
| 2nd Qtr. Jan-Mar | 40,550,292 | 42,060,190 | 10,250,006 | 8,899,790 | 14,000,418 | 14,000,418 |
| 3rd Qtr. Apr-Jun | 0 | 31,100,772 | 0 | 8,588,584 | 0 | 8,588,584 |
| 4th Qtr. Jul-Sep | 0 | 50,898,764 | 0 | 15,065,866 | 0 | 15,065,866 |
| INTRAGOVERNMENTAL | 3,841,971 | 8,893,818 | 774,172 | 2,522,032 | 1,000,228 | 2,041,234 |
| 1st Qtr. Oct-Dec | 1,252,108 | 1,930,800 | 345,021 | 419,404 | 530,132 | 512,080 |
| 2nd Qtr. Jan-Mar | 2,280,085 | 2,717,817 | 529,152 | 827,022 | 1,000,000 | 1,000,000 |
| 3rd Qtr. Apr-Jun | 0 | 2,710,040 | 0 | 282,011 | 0 | 282,011 |
| 4th Qtr. Jul-Sep | 0 | 2,778,911 | 0 | 884,110 | 0 | 884,110 |
| FOR WORK OUTSIDE U. S. ^C | 3,886,883 | 9,080,746 | 1,271,838 | 3,113,025 | 486,707 | 1,000,000 |
| 1st Qtr. Oct-Dec | 1,013,048 | 2,544,282 | 974,722 | 562,858 | 205,504 | 175,000 |
| 2nd Qtr. Jan-Mar | 1,888,337 | 1,888,723 | 597,246 | 541,246 | 281,246 | 281,246 |
| 3rd Qtr. Apr-Jun | 0 | 1,430,148 | 0 | 522,175 | 0 | 522,175 |
| 4th Qtr. Jul-Sep | 0 | 2,417,488 | 0 | 1,488,800 | 0 | 600,500 |
| EDUCATIONAL & NONPROFIT INSTITUTIONS | 1,991,273 | 3,287,718 | 262,887 | 437,000 | 400,000 | 1,151,750 |
| 1st Qtr. Oct-Dec | 1,202,894 | 1,001,020 | 116,785 | 135,022 | 250,761 | 205,000 |
| 2nd Qtr. Jan-Mar | 885,370 | 821,046 | 145,082 | 113,000 | 130,124 | 130,124 |
| 3rd Qtr. Apr-Jun | 0 | 728,642 | 0 | 78,000 | 0 | 216,400 |
| 4th Qtr. Jul-Sep | 0 | 710,507 | 0 | 137,937 | 0 | 204,202 |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL) | 61,720,478 | 136,487,056 | 14,785,478 | 31,038,031 | 20,000,705 | 44,232,252 |
| 1st Qtr. Oct-Dec | 25,937,357 | 29,544,282 | 5,895,730 | 4,871,070 | 7,530,752 | 8,201,000 |
| 2nd Qtr. Jan-Mar | 35,883,121 | 38,712,405 | 8,879,748 | 8,479,748 | 12,880,012 | 12,880,012 |
| 3rd Qtr. Apr-Jun | 0 | 35,252,514 | 0 | 5,302,200 | 0 | 10,177,000 |
| 4th Qtr. Jul-Sep | 0 | 43,887,647 | 0 | 12,867,794 | 0 | 14,204,470 |
| SMALL BUSINESS FIRMS | 0,000,012 | 29,514,282 | 2,770,035 | 7,020,251 | 2,504,200 | 7,400,510 |
| 1st Qtr. Oct-Dec | 4,482,215 | 4,789,241 | 1,210,002 | 1,045,002 | 920,004 | 770,100 |
| 2nd Qtr. Jan-Mar | 5,511,007 | 5,474,282 | 1,380,002 | 1,380,002 | 1,000,000 | 1,000,000 |
| 3rd Qtr. Apr-Jun | 0 | 5,254,407 | 0 | 1,381,144 | 0 | 1,000,000 |
| 4th Qtr. Jul-Sep | 0 | 11,266,621 | 0 | 3,004,748 | 0 | 3,077,512 |
| OTHER BUSINESS FIRMS | 51,740,866 | 109,582,786 | 12,015,441 | 23,018,790 | 18,000,495 | 36,831,802 |
| 1st Qtr. Oct-Dec | 21,982,642 | 24,775,051 | 6,880,078 | 3,000,000 | 6,000,000 | 8,510,070 |
| 2nd Qtr. Jan-Mar | 30,890,126 | 31,217,022 | 7,428,768 | 4,521,200 | 11,322,252 | 11,322,252 |
| 3rd Qtr. Apr-Jun | 0 | 29,828,187 | 0 | 4,521,200 | 0 | 10,177,000 |
| 4th Qtr. Jul-Sep | 0 | 32,842,648 | 0 | 8,831,000 | 0 | 10,000,000 |
| SMALL BUSINESS PERCENT OF BUSINESS FIRMS | 16.2 | 18.7 | 13.7 | 20.3 | 12.5 | 15.9 |
| 1st Qtr. Oct-Dec | 17.2 | 16.1 | 20.8 | 21.8 | 12.3 | 12.3 |
| 2nd Qtr. Jan-Mar | 15.6 | 16.1 | 17.8 | 20.3 | 12.3 | 11.1 |
| 3rd Qtr. Apr-Jun | 0 | 20.3 | 0 | 20.3 | 0 | 11.1 |
| 4th Qtr. Jul-Sep | 0 | 25.8 | 0 | 20.8 | 0 | 20.8 |

^N For definitions and coverage, see notes on coverage.
^B Includes Other Defense Agency awards not included elsewhere in this table.
^C Includes foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1987 - FY 1986 *

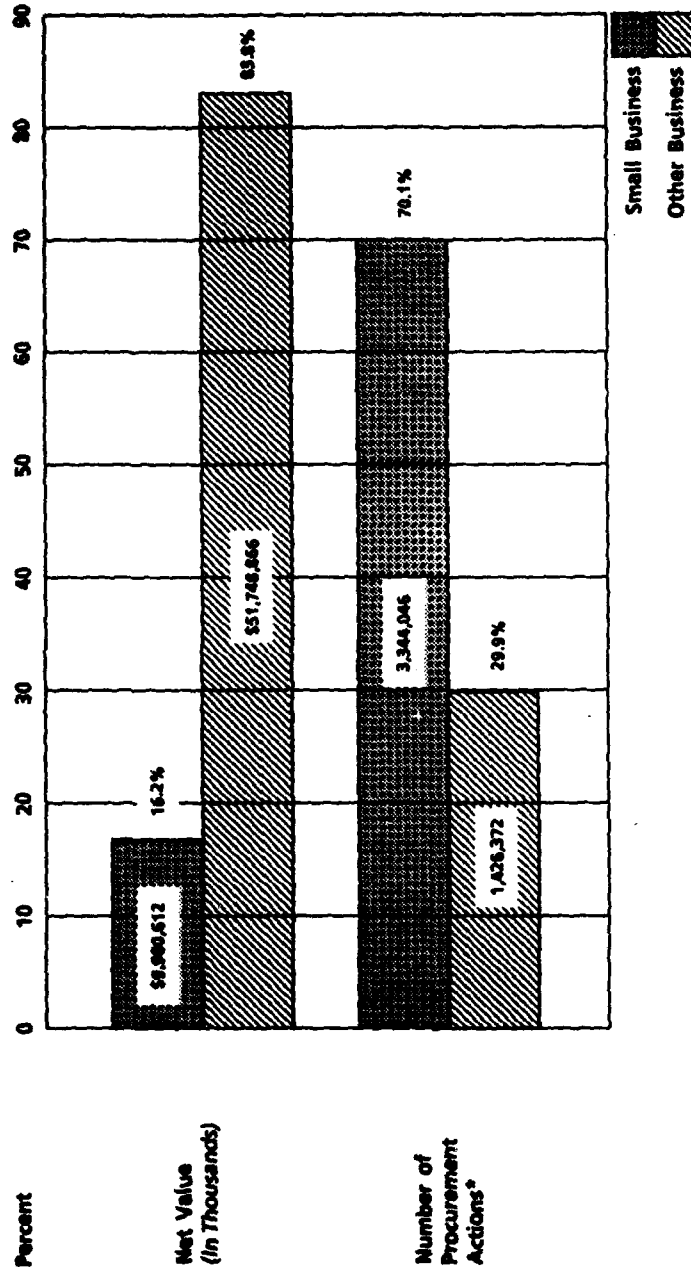
(AMOUNTS IN THOUSANDS)

| TYPE OF CONTRACTOR | AIR FORCE | | DEFENSE LOGISTICS AGENCY | | CIVIL FUNCTIONS | |
|---|--------------|--------------|--------------------------|--------------|-----------------|-------------|
| | FISCAL YEAR | | FISCAL YEAR | | FISCAL YEAR | |
| | 1987 | 1986 | 1987 | 1986 | 1987 | 1986 |
| TOTAL | \$21,350,370 | \$48,852,427 | \$4,823,226 | \$10,540,000 | \$946,735 | \$1,710,741 |
| 1st Qtr. Oct-Dec | 12,014,788 | 14,907,544 | 1,953,350 | 9,900,000 | 432,832 | 343,012 |
| 2nd Qtr. Jan-Mar | 11,335,611 | 13,008,223 | 2,880,876 | 2,722,748 | 512,913 | 488,086 |
| 3rd Qtr. Apr-Jun | 0 | 8,757,884 | 0 | 3,129,000 | 0 | 328,750 |
| 4th Qtr. Jul-Sep | 0 | 11,878,760 | 0 | 4,189,137 | 0 | 551,895 |
| INTRAGOVERNMENTAL | 822,180 | 3,771,822 | 121,399 | 370,403 | 31,809 | 77,278 |
| 1st Qtr. Oct-Dec | 329,581 | 938,178 | 83,351 | 82,350 | 14,448 | 7,851 |
| 2nd Qtr. Jan-Mar | 808,288 | 753,708 | 58,048 | 58,035 | 17,481 | 12,112 |
| 3rd Qtr. Apr-Jun | 0 | 1,285,502 | 0 | 109,000 | 0 | 22,110 |
| 4th Qtr. Jul-Sep | 0 | 686,183 | 0 | 84,000 | 0 | 28,884 |
| FOR WORK OUTSIDE U. S. C/ | 1,226,951 | 1,893,887 | 584,384 | 2,578,093 | 8,009 | 4,407 |
| 1st Qtr. Oct-Dec | 590,089 | 508,705 | 431,155 | 1,286,471 | 2,800 | 923 |
| 2nd Qtr. Jan-Mar | 634,882 | 453,212 | 163,233 | 628,233 | 2,479 | 1,262 |
| 3rd Qtr. Apr-Jun | 0 | 345,848 | 0 | 251,331 | 0 | 641 |
| 4th Qtr. Jul-Sep | 0 | 686,182 | 0 | 614,486 | 0 | 1,561 |
| EDUCATIONAL + NONPROFIT INSTITUTIONS | 1,212,438 | 1,459,205 | 37,108 | 80,278 | 15,844 | 49,843 |
| 1st Qtr. Oct-Dec | 885,817 | 617,111 | 8,840 | 13,828 | 7,115 | 7,261 |
| 2nd Qtr. Jan-Mar | 216,622 | 289,488 | 27,189 | 15,485 | 8,738 | 12,485 |
| 3rd Qtr. Apr-Jun | 0 | 348,134 | 0 | 28,748 | 0 | 5,115 |
| 4th Qtr. Jul-Sep | 0 | 187,384 | 0 | 34,711 | 0 | 10,159 |
| BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL) | 18,880,800 | 41,728,722 | 3,870,424 | 13,503,225 | 882,813 | 1,388,353 |
| 1st Qtr. Oct-Dec | 10,202,171 | 12,545,580 | 1,457,892 | 5,127,088 | 408,288 | 327,212 |
| 2nd Qtr. Jan-Mar | 8,778,828 | 10,151,165 | 2,412,532 | 5,751,315 | 484,508 | 348,148 |
| 3rd Qtr. Apr-Jun | 0 | 5,518,419 | 0 | 3,481,390 | 0 | 342,321 |
| 4th Qtr. Jul-Sep | 0 | 10,419,127 | 0 | 5,481,390 | 0 | 924,404 |
| SMALL BUSINESS FIRMS | 2,163,325 | 4,888,400 | 1,787,054 | 5,444,538 | 453,158 | 924,404 |
| 1st Qtr. Oct-Dec | 1,182,842 | 1,111,823 | 788,788 | 1,818,778 | 258,875 | 187,229 |
| 2nd Qtr. Jan-Mar | 980,483 | 1,823,578 | 988,258 | 1,928,745 | 196,404 | 175,957 |
| 3rd Qtr. Apr-Jun | 0 | 1,815,433 | 0 | 1,088,642 | 0 | 175,957 |
| 4th Qtr. Jul-Sep | 0 | 0 | 0 | 0 | 0 | 322,345 |
| OTHER BUSINESS FIRMS | 17,617,475 | 36,840,322 | 2,103,370 | 8,058,686 | 438,754 | 943,840 |
| 1st Qtr. Oct-Dec | 9,018,228 | 11,423,827 | 888,187 | 3,808,798 | 151,883 | 159,893 |
| 2nd Qtr. Jan-Mar | 8,788,106 | 11,023,181 | 1,414,283 | 1,288,721 | 288,181 | 182,768 |
| 3rd Qtr. Apr-Jun | 0 | 5,392,313 | 0 | 1,982,541 | 0 | 228,132 |
| 4th Qtr. Jul-Sep | 0 | 8,020,874 | 0 | 1,982,541 | 0 | 228,132 |
| SMALL BUSINESS PERCENT OF BUSINESS FIRMS | 10.8 | 11.7 | 45.7 | 40.3 | 50.8 | 58.2 |
| 1st Qtr. Oct-Dec | 11.8 | 8.8 | 52.7 | 31.8 | 82.8 | 31.1 |
| 2nd Qtr. Jan-Mar | 10.8 | 8.4 | 41.6 | 48.8 | 48.8 | 66.8 |
| 3rd Qtr. Apr-Jun | 0 | 13.6 | 0 | 47.8 | 0 | 89.8 |
| 4th Qtr. Jul-Sep | 0 | 17.4 | 0 | 42.4 | 0 | 81.4 |

NOTE: Refer to first page of this table for footnotes.

Chart I

**Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
First Half FY 1987**



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

Table 3

**DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1977-1986^A**
(Amounts in Millions)

| TYPE OF CONTRACTOR | FY 1977 | FY 1978 | FY 1979 | FY 1980 | FY 1981 | FY 1982 | FY 1983 | FY 1984 | FY 1985 | FY 1986 |
|---|-----------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|
| TOTAL | \$55,572 | \$65,185 | \$70,956 | \$82,586 | \$105,223 | \$124,725 | \$140,482 | \$148,032 | \$183,725 | \$189,829 |
| Army | 12,015 | 14,022 | 15,131 | 18,954 | 24,058 | 28,745 | 29,893 | 32,388 | 37,467 | 37,512 |
| Navy | 17,584 | 21,802 | 23,364 | 25,371 | 28,894 | 38,775 | 48,858 | 45,431 | 52,026 | 49,830 |
| Air Force | 17,955 | 19,914 | 20,325 | 24,881 | 28,132 | 34,732 | 41,436 | 48,838 | 53,303 | 48,852 |
| Defense Logistics Agency | 6,778 | 8,198 | 7,115 | 11,262 | 17,982 | 15,886 | 15,196 | 14,894 | 15,172 | 15,847 |
| Civil Functions | 1,238 | 1,248 | 1,008 | 1,174 | 2,080 | 2,514 | 3,350 | 3,528 | 3,881 | 4,171 |
| Other Defense Agencies | 6,208 | 7,487 | 7,288 | 10,150 | 9,798 | 12,755 | 9,802 | 10,088 | 12,388 | 9,884 |
| INTRAGOVERNMENTAL | 1,553 | 2,345 | 2,785 | 3,889 | 3,881 | 4,758 | 2,808 | 2,838 | 2,686 | 2,523 |
| Army | 1,400 | 1,787 | 1,598 | 1,824 | 2,072 | 2,811 | 2,108 | 2,355 | 4,228 | 2,841 |
| Navy | 2,176 | 2,037 | 2,017 | 4,232 | 3,677 | 4,724 | 3,404 | 3,516 | 4,758 | 3,772 |
| Air Force | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 | 1,171 |
| Defense Logistics Agency | 81 | 97 | 88 | 104 | 123 | 186 | 201 | 250 | 275 | 285 |
| Civil Functions | 2,220 | 4,011 | 3,877 | 5,387 | 6,559 | 7,522 | 7,236 | 8,211 | 8,611 | 9,081 |
| Other Defense Agencies | 768 | 854 | 1,066 | 1,151 | 1,821 | 2,208 | 2,188 | 2,558 | 2,205 | 2,113 |
| FOR WORK OUTSIDE U.S. | 284 | 308 | 387 | 1,485 | 1,361 | 1,644 | 1,882 | 1,182 | 1,048 | 1,404 |
| Army | 1,026 | 1,843 | 1,235 | 2,385 | 2,802 | 3,483 | 3,202 | 2,848 | 2,448 | 2,594 |
| Navy | 18 | 31 | 29 | 57 | 55 | 40 | 41 | 58 | 50 | 87 |
| Air Force | 948 | 1,092 | 1,247 | 1,456 | 1,871 | 1,984 | 2,249 | 2,710 | 2,128 | 2,388 |
| Defense Logistics Agency | 128 | 137 | 148 | 189 | 211 | 283 | 309 | 242 | 403 | 437 |
| Civil Functions | 320 | 286 | 320 | 418 | 590 | 828 | 891 | 885 | 1,072 | 1,152 |
| Other Defense Agencies | 481 | 480 | 559 | 810 | 710 | 918 | 1,081 | 1,160 | 1,236 | 1,490 |
| EDUCATIONAL & NONPROFIT INSTITUTIONS | 65 | 70 | 74 | 75 | 85 | 85 | 125 | 131 | 180 | 188 |
| Army | 45,595 | 52,815 | 58,544 | 66,704 | 87,195 | 102,482 | 121,088 | 124,312 | 139,587 | 138,497 |
| Navy | 18,310 | 19,288 | 20,521 | 23,403 | 28,250 | 32,515 | 34,589 | 37,881 | 41,432 | 41,432 |
| Air Force | 14,164 | 15,483 | 16,210 | 18,884 | 22,385 | 27,813 | 32,849 | 40,587 | 48,486 | 47,727 |
| Defense Logistics Agency | 5,178 | 6,117 | 6,409 | 9,438 | 14,947 | 12,542 | 12,150 | 11,873 | 12,188 | 12,503 |
| Civil Functions | 1,074 | 1,051 | 1,513 | 1,828 | 1,925 | 1,873 | 1,854 | 1,754 | 1,625 | 1,588 |
| Other Defense Agencies | 8,912 | 10,101 | 12,171 | 13,588 | 17,770 | 20,143 | 22,769 | 23,818 | 26,049 | 28,314 |
| Small Businesses | 2,358 | 2,524 | 2,288 | 2,584 | 3,682 | 4,505 | 5,394 | 6,160 | 7,023 | 7,328 |
| Army | 1,889 | 1,803 | 2,145 | 2,442 | 3,010 | 3,435 | 3,322 | 4,341 | 4,703 | 4,888 |
| Navy | 2,407 | 2,704 | 2,842 | 3,232 | 5,374 | 5,888 | 6,084 | 5,238 | 5,138 | 5,445 |
| Air Force | 132 | 156 | 172 | 240 | 252 | 225 | 404 | 534 | 556 | 527 |
| Defense Logistics Agency | 19,82 | 19,22 | 20,82 | 20,42 | 20,42 | 18,72 | 18,82 | 18,32 | 18,72 | 18,72 |
| Civil Functions | 24.3 | 25.3 | 25.1 | 24.1 | 22.1 | 22.8 | 22.8 | 24.3 | 24.3 | 24.3 |
| Other Defense Agencies | 15.9 | 13.7 | 15.7 | 15.7 | 14.8 | 12.5 | 13.3 | 15.3 | 15.4 | 16.8 |
| Small Businesses Percent of | 11.9 | 12.4 | 13.2 | 13.1 | 12.9 | 12.5 | 11.6 | 10.7 | 10.3 | 11.7 |
| Army | 43.1 | 43.8 | 44.3 | 39.5 | 38.0 | 46.8 | 46.8 | 44.5 | 42.1 | 40.3 |
| Navy | 12.3 | 14.9 | 12.0 | 15.6 | 13.9 | 14.8 | 13.5 | 15.7 | 16.1 | 15.7 |

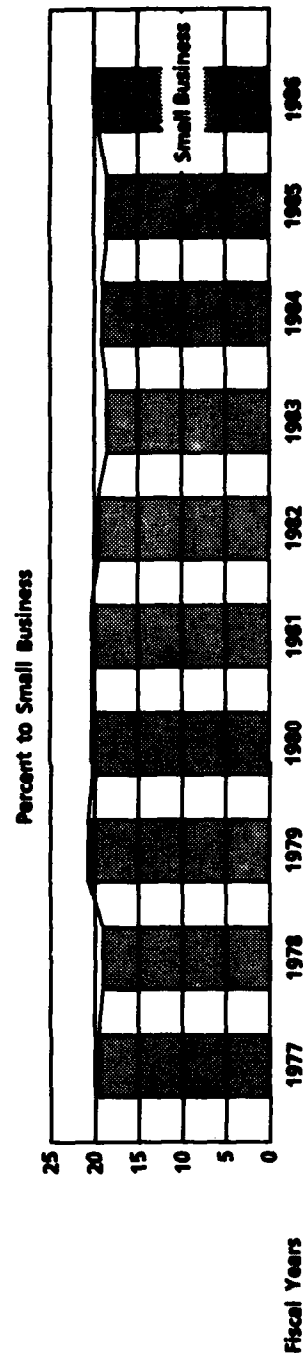
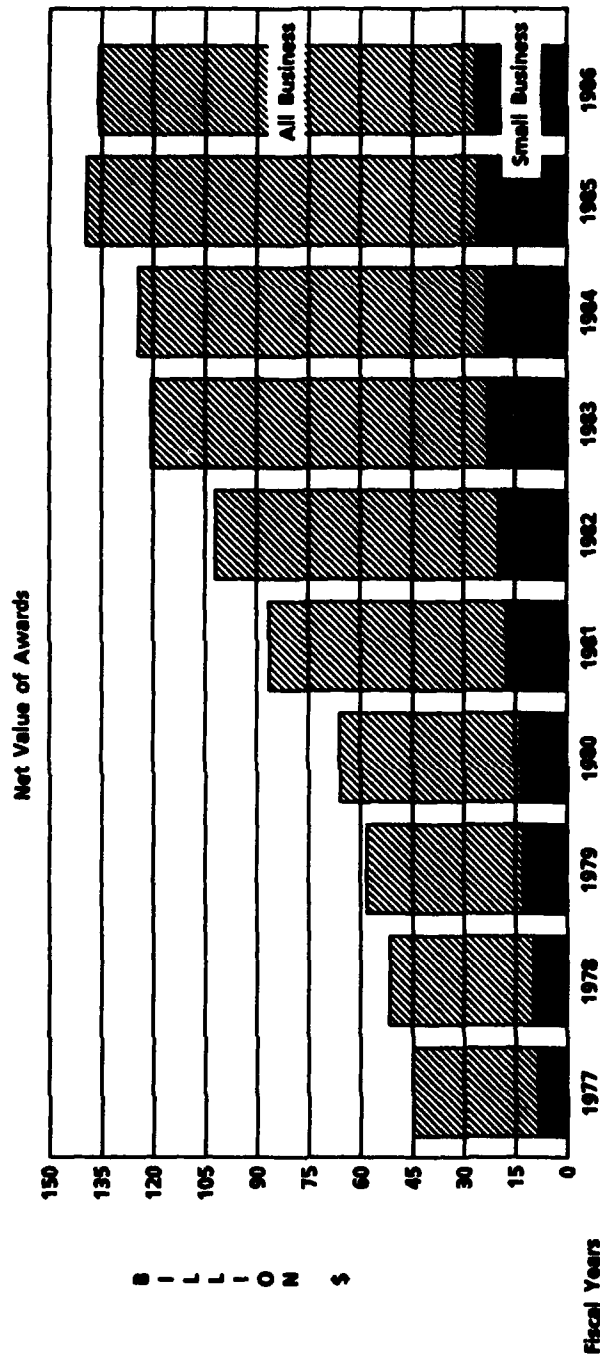
Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A For definitions and coverage, see Notes on Coverage.

* Less than \$500,000.

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1977 - 1986



AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During the first six months of fiscal year 1987, 91.2 percent of the total awards to businesses were publicized to small businesses, compared with 92.5 percent during the first six months of FY 1986. Small businesses did not submit bids on 73.8 percent of these publicized procurements in the first half of FY 1987, compared with 74.0 percent in the first half of FY 1986. They were successful in bidding on 17.7 percent of the publicized total this year and were unsuccessful bidders on 8.4 percent. During this same period last year small businesses bid successfully on 18.7 percent of the publicized total and unsuccessfully on 9.3 percent.

The portion of procurement synopsized during October 1986 through March 1987 amounted to 83.8 percent, as compared to 85.9 percent for the same period last year.

TABLE 4
DoD Prime Contract Awards Publicized to Small Businesses by Method and
Results of Publicizing, According to Defense Component: FY 1987 - FY 1988
 (AMOUNTS IN THOUSANDS)

| METHOD AND RESULTS OF PUBLICIZING | TOTAL % | | | | ARMY | | | | NAVY | | | |
|---|-----------------|-------|-----------------|-------|-----------------|-------|-----------------|-------|-----------------|-------|-----------------|-------|
| | OCT 86 - MAR 87 | | OCT 85 - MAR 86 | | OCT 86 - MAR 87 | | OCT 85 - MAR 86 | | OCT 86 - MAR 87 | | OCT 85 - MAR 86 | |
| | AMOUNT | % | AMOUNT | % | AMOUNT | % | AMOUNT | % | AMOUNT | % | AMOUNT | % |
| TOTAL | \$70,681,005 | | \$76,620,784 | | \$17,094,264 | | \$15,890,512 | | \$25,629,595 | | \$21,074,430 | |
| INTRODUCED/NEW | 2,541,971 | | 4,398,737 | | 774,173 | | 1,340,532 | | 1,990,220 | | 1,192,390 | |
| FOR WORK OUTSIDE U. S. C/ | 3,586,822 | | 4,243,061 | | 1,271,828 | | 1,164,064 | | 666,767 | | 635,527 | |
| EDUCATIONAL AND REPUTATION INSTITUTIONS | 1,981,275 | | 1,922,678 | | 262,607 | | 239,278 | | 440,065 | | 666,766 | |
| METHOD OF PUBLICIZING | | | | | | | | | | | | |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL) | 81,729,478 | 100.0 | 86,258,877 | 100.0 | 14,785,476 | 100.0 | 13,278,947 | 100.0 | 29,568,795 | 100.0 | 19,390,854 | 100.0 |
| PUBLICIZED TO SMALL BUSINESS (SUBTOTAL) | 56,314,518 | 68.9 | 61,307,242 | 70.9 | 13,227,385 | 90.0 | 12,638,095 | 94.7 | 10,683,622 | 36.1 | 16,290,661 | 84.0 |
| SNAPSHOT | 51,729,745 | 63.2 | 56,026,208 | 64.9 | 12,038,728 | 81.4 | 10,990,396 | 82.8 | 19,862,864 | 67.2 | 17,468,370 | 89.9 |
| NOT SNAPSHOT (SUBTOTAL) | 2,448,025 | 3.0 | 2,091,669 | 2.4 | 546,827 | 3.7 | 427,853 | 3.2 | 387,930 | 1.3 | 446,373 | 2.3 |
| PARTIALLY ADVERTISED BUT NOT SNAPSHOT | 86,877 | 0.1 | 89,027 | 0.1 | 38,182 | 0.3 | 11,738 | 0.1 | 11,061 | 0.0 | 28,883 | 0.1 |
| NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS | 2,652,156 | 3.3 | 2,002,641 | 2.3 | 547,745 | 3.7 | 426,115 | 3.2 | 366,867 | 1.2 | 420,520 | 2.2 |
| SNAPSHOT UNKNOWN | 2,444,728 | 3.0 | 2,289,385 | 2.6 | 604,728 | 4.1 | 643,646 | 4.9 | 332,400 | 1.1 | 606,892 | 3.1 |
| NOT PUBLICIZED TO SMALL BUSINESS | 3,486,304 | 4.3 | 2,985,430 | 3.4 | 901,770 | 6.1 | 829,242 | 6.3 | 354,008 | 1.2 | 974,878 | 5.0 |
| PUBLICIZING TO SMALL BUSINESS UNKNOWN (SUBTOTAL) AMOUNT OF \$25,000 OR LESS (FORWARDED TO LARGE CONCERNS) | 1,828,856 | 2.3 | 1,984,185 | 2.3 | 896,311 | 6.1 | 811,510 | 6.1 | 381,186 | 1.3 | 418,875 | 2.2 |
| RESULTS OF PUBLICIZING | | | | | | | | | | | | |
| PUBLICIZED TO SMALL BUSINESS (SUBTOTAL) | 56,314,518 | 100.0 | 61,307,242 | 100.0 | 13,227,385 | 100.0 | 12,638,095 | 100.0 | 10,683,622 | 100.0 | 16,290,661 | 100.0 |
| SMALL FIRMS WERE SUCCESSFUL BIDDERS | 9,980,812 | 17.7 | 10,244,264 | 16.7 | 2,770,435 | 20.9 | 2,630,381 | 21.0 | 2,864,280 | 27.0 | 2,952,382 | 18.2 |
| SMALL FIRMS WERE UNSUCCESSFUL BIDDERS | 4,764,848 | 8.5 | 5,281,218 | 8.6 | 1,498,268 | 11.3 | 1,494,782 | 11.8 | 1,498,268 | 14.0 | 1,136,764 | 7.0 |
| SMALL FIRMS DID NOT SUBMIT BIDS | 41,568,858 | 73.8 | 45,781,760 | 74.7 | 8,958,682 | 67.8 | 8,499,268 | 66.8 | 6,321,074 | 59.0 | 12,601,515 | 77.0 |
| NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS ADVERTISED TO LARGE CONCERNS) | 1,367,181 | 2.3 | 3,501,590 | 5.7 | 14,373 | 0.1 | 13,514 | 0.1 | 8,000,000 | 75.0 | 6,000,000 | 36.8 |

A/ For definitions and coverage, see notes on coverage.
 B/ Includes other Defense Agency awards not included elsewhere in this table.
 C/ Includes small business firms for performance in U.S.
 * Less than .05 percent.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1967 and the first half of FY 1966, and in Table 6 for FY 1977 through FY 1986. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1976 through FY 1986.

Total DoD procurement from U.S. businesses for work performed in the United States during October 1986 through March 1987, totaled \$61,729 million, \$4,527 million (6.8

percent) less than last year. A comparison of FY 1986 and FY 1987 first half totals shows a decrease in the Major Hard Goods and the All Other categories with an increase in the Services category. The largest decreases within the procurement programs were in Aircraft, \$4,136 million; and Petroleum, \$3,402 million.

The programs with significant increases were Electronics and Communication Equipment, \$1,573 million; Services, \$766 million; and Construction, \$666 million.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1987 - FY 1986 *

(AMOUNTS IN THOUSANDS)

[illegible]

For calculations and coverage, was rated on coverage.
Percentages of small business firms (column 3) to all business firms for work in the U.S. (column 1).
Includes foreign firms for performance in U.S.
Less than 0.06 percent.

Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: First Half FY 1966 - 1967

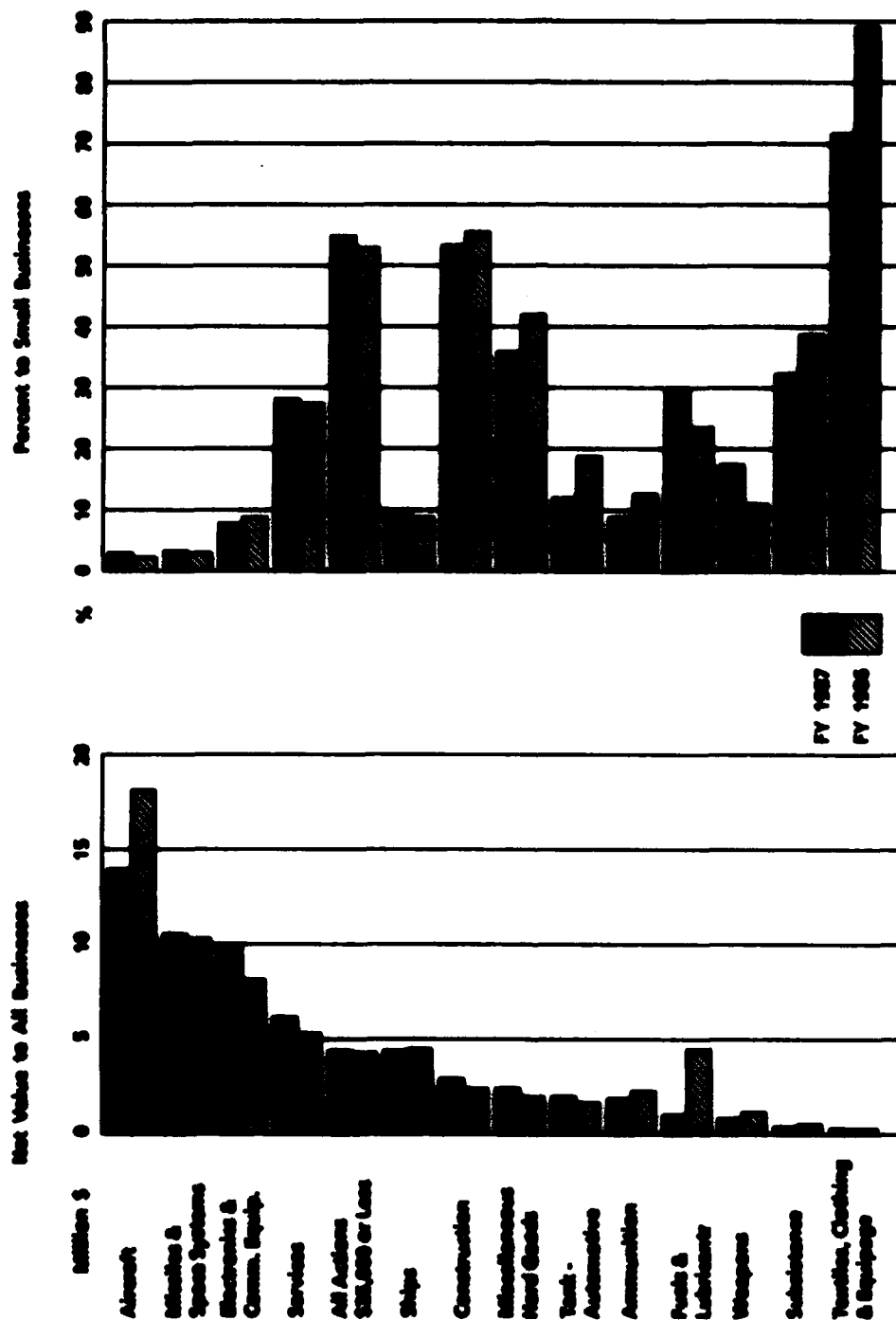


Table 8 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1980-FY 1984

[illegible]

^A For definitions and coverages, see Notes on Coverages.

Table 6 (Continued)
DoC Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1993-FY 1995A

| PROCUREMENT PROGRAM | NET VALUE (\$000) | | | | PERCENT | | |
|--|----------------------|----------------------|----------------------|--|--------------|--------------|--------------|
| | FY 1993 | FY 1994 | FY 1995 | | FY 93 | FY 94 | FY 95 |
| TOTAL | 9,140,422,972 | 9,146,931,610 | 9,125,775,260 | | | | |
| INTERAGENCY | 9,082,000 | 10,000,000 | 12,200,000 | | | | |
| FOR WORK OUTSIDE THE U.S. | 7,226,372 | 8,311,042 | 9,311,000 | | | | |
| EXCEPT FOR INTERAGENCY INSTITUTIONS | 2,247,003 | 2,700,000 | 3,120,001 | | | | |
| ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL | 9,131,006,007 | 9,134,913,148 | 9,120,775,260 | | 100.0 | 100.0 | 100.0 |
| MAJOR WMD DS (SUB-TOTAL) | 90,000,012 | 90,215,220 | 90,144,040 | | 0.9 | 0.9 | 0.9 |
| Microjet | 20,207,222 | 20,214,220 | 20,179,220 | | 0.2 | 0.2 | 0.2 |
| Missiles and Space Systems | 14,000,000 | 14,000,000 | 14,000,000 | | 0.1 | 0.1 | 0.1 |
| Ships | 12,018,000 | 12,018,000 | 12,018,000 | | 0.1 | 0.1 | 0.1 |
| Tank-Automotive | 4,000,000 | 4,000,000 | 4,000,000 | | 0.0 | 0.0 | 0.0 |
| Weapons | 2,400,000 | 2,400,000 | 2,400,000 | | 0.0 | 0.0 | 0.0 |
| Maritime and Communications | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Equipment | 10,000,000 | 10,000,000 | 10,000,000 | | 0.1 | 0.1 | 0.1 |
| SERVICES | 10,207,240 | 10,207,240 | 10,207,240 | | 0.1 | 0.1 | 0.1 |
| ALL OTHER (SUB-TOTAL) | 9,041,006,007 | 9,044,700,000 | 9,030,631,220 | | 99.1 | 99.1 | 99.1 |
| Substance | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Textiles, Clothing, and Equipment | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Pharmaceuticals | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Pharmaceuticals Hard Goods | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Construction | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Construction of \$25,000 or Less | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL | 9,131,006,007 | 9,134,913,148 | 9,120,775,260 | | 100.0 | 100.0 | 100.0 |
| MAJOR WMD GOODS (SUB-TOTAL) | 9,082,000 | 10,000,000 | 12,200,000 | | 0.9 | 0.9 | 0.9 |
| Microjet | 20,207,222 | 20,214,220 | 20,179,220 | | 0.2 | 0.2 | 0.2 |
| Missiles and Space Systems | 14,000,000 | 14,000,000 | 14,000,000 | | 0.1 | 0.1 | 0.1 |
| Ships | 12,018,000 | 12,018,000 | 12,018,000 | | 0.1 | 0.1 | 0.1 |
| Tank-Automotive | 4,000,000 | 4,000,000 | 4,000,000 | | 0.0 | 0.0 | 0.0 |
| Weapons | 2,400,000 | 2,400,000 | 2,400,000 | | 0.0 | 0.0 | 0.0 |
| Maritime and Communications | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Equipment | 10,000,000 | 10,000,000 | 10,000,000 | | 0.1 | 0.1 | 0.1 |
| SERVICES | 10,207,240 | 10,207,240 | 10,207,240 | | 0.1 | 0.1 | 0.1 |
| ALL OTHER (SUB-TOTAL) | 9,041,006,007 | 9,044,700,000 | 9,030,631,220 | | 99.1 | 99.1 | 99.1 |
| Substance | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Textiles, Clothing, and Equipment | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Pharmaceuticals | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Pharmaceuticals Hard Goods | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Construction | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| Construction of \$25,000 or Less | 1,000,000 | 1,000,000 | 1,000,000 | | 0.0 | 0.0 | 0.0 |
| ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL | 9,131,006,007 | 9,134,913,148 | 9,120,775,260 | | 100.0 | 100.0 | 100.0 |

A For definitions and coverage, see Notes on Coverage.

Table 6 (Concluded)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1986-FY 1988^A

| PROCUREMENT PROGRAM | NET VALUE (\$000) | | | PERCENT | | |
|---|-------------------|---------|---------|---------|--------|--------|
| | FY 1986 | FY 1987 | FY 1988 | FY '86 | FY '87 | FY '88 |
| TOTAL | \$158,826,240 | | | | | |
| DEFENSE PROGRAMS ON WORK OUTSIDE THE U.S. EDUCATIONAL AND RESEARCH INSTITUTIONS | 9,882,818 | | | | | |
| | 5,965,716 | | | | | |
| | 3,917,112 | | | | | |
| ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL | \$128,487,958 | | | 100.0 | | |
| MAJOR HEAD GOODS (SUB-TOTAL) | 92,822,128 | | | 88.0 | | |
| Aircraft | 22,287,221 | | | 23.6 | | |
| Naval and Space Systems | 18,356,707 | | | 14.2 | | |
| Ships | 9,412,831 | | | 9.9 | | |
| Tank-Automotive | 9,248,828 | | | 8.9 | | |
| Weapons | 2,286,292 | | | 1.7 | | |
| Aviation | 4,486,895 | | | 3.3 | | |
| Electronics and Communications | 18,742,183 | | | 14.5 | | |
| Equipment | | | | | | |
| SERVICES | 16,447,432 | | | 7.7 | | |
| ALL OTHER (SUB-TOTAL) | 23,227,489 | | | 24.3 | | |
| Subsistence | 1,092,816 | | | 0.8 | | |
| Textiles, Clothing, and Equipment | 1,092,816 | | | 0.8 | | |
| Fuels and Lubricants | 7,236,881 | | | 5.3 | | |
| Miscellaneous Head Goods | 5,547,888 | | | 4.1 | | |
| Construction | 7,822,728 | | | 5.6 | | |
| All Actions of \$25,000 or Less | 10,481,813 | | | 7.7 | | |
| SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL | \$28,914,282 | | | 18.7 | | |
| MAJOR HEAD GOODS (SUB-TOTAL) | 7,481,422 | | | 8.1 | | |
| Aircraft | 1,284,528 | | | 4.2 | | |
| Naval and Space Systems | 605,482 | | | 2.1 | | |
| Ships | 1,498,482 | | | 15.0 | | |
| Tank-Automotive | 778,849 | | | 14.8 | | |
| Weapons | 243,008 | | | 14.8 | | |
| Aviation | 617,803 | | | 13.8 | | |
| Electronics and Communications | | | | | | |
| Equipment | | | | | | |
| SERVICES | 2,241,954 | | | 11.4 | | |
| ALL OTHER (SUB-TOTAL) | 2,809,888 | | | 27.8 | | |
| Subsistence | 18,523,842 | | | 48.7 | | |
| Textiles, Clothing, and Equipment | 488,825 | | | 38.8 | | |
| Fuels and Lubricants | 886,877 | | | 84.2 | | |
| Miscellaneous Head Goods | 1,889,118 | | | 26.3 | | |
| Construction | 2,082,718 | | | 48.2 | | |
| All Actions of \$25,000 or Less | 5,748,035 | | | 54.8 | | |

^A For definitions and coverage, see Notes on Coverage.

Table 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-FY 1977A
 (Amounts in Thousands)

| MAJOR PROGRAM | | TOTAL | ARMY | NAVY | AIR FORCE | DEFENSE LOGISTICS AGENCY |
|---|--|---------------------------|--------------------------|--------------|--------------|--------------------------|
| FISCAL YEAR 1976 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | | \$37,593,830 | \$8,388,760 ^B | \$12,887,877 | \$11,408,581 | \$4,928,812 |
| MAJOR H&D GOODS (SUB-TOTAL) | | \$22,784,586 | \$4,500,938 | \$8,661,948 | \$8,479,184 | \$8,182,415 |
| Aircraft | | 7,030,413 | 518,184 | 1,894,803 | 4,608,483 | 8,933 |
| Missile and Space Systems | | 4,717,156 | 1,028,502 | 1,742,123 | 1,848,243 | 188 |
| Ships | | 3,791,878 | 5,351 | 3,795,688 | 255 | 30,404 |
| Tank-Automotive | | 1,320,870 | 1,285,753 | 1,341 | 42,122 | 11,654 |
| Weapons | | 511,817 | 231,117 | 194,858 | 82,318 | 424 |
| Ammunition | | 945,807 | 571,603 | 285,220 | 108,642 | 42 |
| Electronics & Communications Equip. | | 4,477,024 | 880,428 | 1,806,834 | 1,878,991 | 110,778 |
| SERVICES | | \$3,194,381 | \$1,015,070 | \$1,113,444 | \$1,057,202 | \$8,548 |
| ALL OTHER (SUB-TOTAL) | | \$11,809,903 | \$2,852,751 | \$2,113,385 | \$1,878,115 | \$4,758,852 |
| Substance | | 1,038,485 | 172,955 | 32,258 | 80,628 | 752,834 |
| Textiles, Clothing, and Equipage | | 2,768,152 | 28,146 | 13,516 | 13,288 | 427,887 |
| Fuels and Lubricants | | 1,588,212 | 268,750 | 20,212 | 21,890 | 2,876,234 |
| Miscellaneous Hard Goods | | 2,243,224 | 289,750 | 194,888 | 218,280 | 878,334 |
| Construction | | 2,247,224 | 1,210,171 | 845,184 | 181,288 | 821 |
| All Actions of \$10,000 or Less | | 4,185,585 | 1,135,052 | 1,007,187 | 1,355,873 | 717,883 |
| FISCAL YEAR 1977 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | | \$45,595,210 ^B | \$9,568,585 | \$15,210,438 | \$14,182,883 | \$5,578,142 |
| MAJOR H&D GOODS (SUB-TOTAL) | | \$28,317,591 | \$5,928,373 | \$11,851,056 | \$10,851,446 | \$8,202,883 |
| Aircraft | | 9,087,108 | 819,997 | 2,817,358 | 5,418,472 | 11,089 |
| Missile and Space Systems | | 3,525,009 | 1,218,386 | 2,113,181 | 2,222,285 | 45,381 |
| Ships | | 4,224,372 | 5,806 | 4,172,521 | 883 | 185 |
| Tank-Automotive | | 1,764,556 | 1,740,507 | 8,534 | 30,850 | 14,778 |
| Weapons | | 1,648,820 | 1,315,088 | 195,437 | 121,453 | 2,001 |
| Ammunition | | 1,388,848 | 802,101 | 305,082 | 177,744 | 11 |
| Electronics & Communications Equip. | | 5,638,877 | 821,386 | 2,328,852 | 2,876,842 | 128,884 |
| SERVICES | | \$3,382,781 | \$510,956 | \$992,881 | \$1,227,837 | \$8,300 |
| ALL OTHER (SUB-TOTAL) | | \$12,896,838 | \$3,120,258 | \$2,263,702 | \$2,084,881 | \$5,387,758 |
| Substance | | 1,158,577 | 214,888 | 31,857 | 85,508 | 824,442 |
| Textiles, Clothing, and Equipage | | 2,544,747 | 64,893 | 17,325 | 18,051 | 446,487 |
| Fuels and Lubricants | | 2,525,577 | 7,314 | 12,284 | 13,354 | 2,492,045 |
| Miscellaneous Hard Goods | | 1,774,088 | 386,887 | 301,882 | 275,881 | 815,887 |
| Construction | | 2,584,128 | 1,328,486 | 887,332 | 1,328,486 | 8,148 |
| All Actions of \$10,000 or Less | | \$3,227,588 | \$1,337,837 | \$1,602,882 | \$1,337,837 | \$8,148 |

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-FY 1979A
 (Amounts in Thousands)

| MAJOR PROGRAM | TOTAL | FISCAL YEAR 1978 | | | | | DEFENSE LOGISTICS AGENCY | CIVIL FUNCTIONS |
|---|---------------------------|------------------|--------------|--------------|-------------|--|--------------------------------|--------------------|
| | | ARMY | NAVY | AIR FORCE | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | | | | | | | | |
| MAJOR HARD GOODS (SUB-TOTAL) | \$52,814,827 ^B | \$10,685,982 | \$19,298,388 | \$15,402,757 | \$6,176,951 | | | |
| Aircraft | \$34,320,887 | \$ 7,097,347 | \$14,905,571 | \$11,730,900 | \$ 235,839 | | | |
| Missile and Space Systems | 10,975,047 | 1,035,588 | 2,478,842 | 8,440,634 | 19,183 | | | |
| Ships | 6,580,182 | 1,421,493 | 3,010,762 | 2,127,219 | 18,483 | | | |
| Tank-Automotive | 5,441,144 | 9,877 | 5,389,711 | 8,682 | 32,884 | | | |
| Weapons | 2,011,284 | 1,938,944 | 7,651 | 49,025 | 17,885 | | | |
| Ammunition | 842,509 | 468,341 | 188,082 | 185,412 | 174 | | | |
| Electronics & Communications Equip. | 1,578,800 | 1,187,858 | 238,834 | 172,827 | 180 | | | |
| SERVICES | 6,810,821 | 1,057,945 | 2,580,789 | 2,747,121 | 184,580 | | | |
| ALL OTHER (SUB-TOTAL) | \$ 4,594,032 | \$ 610,779 | \$ 1,907,705 | \$ 1,385,047 | \$ 8,890 | | | |
| Subsistence | \$13,740,107 | \$ 2,977,826 | \$ 2,485,112 | \$ 2,286,810 | \$5,322,422 | | | |
| Textiles, Clothing, and Equipage | 1,125,474 | 204,950 | 50,008 | 100,008 | 771,509 | | | |
| Fuels and Lubricants | 2,880,188 | 52,959 | 19,812 | 23,371 | 2,584,027 | | | |
| Miscellaneous Hard Goods | 2,005,122 | 6,133 | 14,550 | 15,219 | 2,844,528 | | | |
| Construction | 2,385,388 | 424,094 | 388,105 | 309,810 | 2,887,523 | | | |
| All Actions of \$10,000 or Less | 4,663,424 | 1,044,115 | 982,872 | 351,183 | 9,783 | | | |
| | | 1,246,485 | 1,051,987 | 1,487,218 | 834,922 | | | |
| FISCAL YEAR 1979 | | | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$58,544,389 ^B | \$12,151,107 | \$20,949,815 | \$16,210,363 | \$8,408,610 | | | |
| MAJOR HARD GOODS (SUB-TOTAL) | \$37,482,280 | \$ 8,145,886 | \$16,328,428 | \$12,138,283 | \$ 275,848 | | | |
| Aircraft | 11,623,823 | 1,135,158 | 4,002,183 | 2,702,098 | 16,176 | | | |
| Missile and Space Systems | 8,660,888 | 1,558,175 | 2,712,098 | 2,386,780 | 40,498 | | | |
| Ships | 2,106,987 | 38,490 | 5,932,080 | 52,713 | 21,024 | | | |
| Tank-Automotive | 917,314 | 2,017,658 | 14,080 | 188,167 | 1,512 | | | |
| Weapons | 1,773,007 | 540,113 | 208,842 | 185,137 | 459 | | | |
| Ammunition | 1,362,638 | 1,279,848 | 280,984 | 201,618 | 459 | | | |
| Electronics & Communications Equip. | 8,362,638 | 1,577,144 | 3,185,371 | 2,857,480 | 186,612 | | | |
| SERVICES | \$ 4,510,041 | \$ 622,713 | \$ 1,603,517 | \$ 1,476,058 | \$ 10,202 | | | |
| ALL OTHER (SUB-TOTAL) | \$18,552,058 | \$ 3,382,708 | \$ 3,019,872 | \$ 2,598,052 | \$8,122,762 | | | |
| Subsistence | 1,325,050 | 258,328 | 52,037 | 127,858 | 925,136 | | | |
| Textiles, Clothing, and Equipage | 541,802 | 58,328 | 14,245 | 24,038 | 466,187 | | | |
| Fuels and Lubricants | 3,052,819 | 5,838 | 14,245 | 24,038 | 3,014,335 | | | |
| Miscellaneous Hard Goods | 2,423,821 | 475,228 | 511,505 | 323,598 | 1,466 | | | |
| Construction | 3,988,192 | 1,212,989 | 1,232,194 | 406,058 | 842,334 | | | |
| All Actions of \$10,000 or Less | 5,204,223 | 1,432,987 | 1,118,275 | 1,639,440 | 889,432 | | | |

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1980-FY 1981A**

(Amounts in Thousands)

| MAJOR PROGRAM | TOTAL | ARMY | NAVY | AIR FORCE | DEFENSE LOGISTICS AGENCY | CIVIL FUNCTIONS |
|---|---------------------------|--------------|--------------|--------------|--------------------------|-----------------|
| FISCAL YEAR 1980 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$66,703,739 ^B | \$13,434,980 | \$22,804,384 | \$18,864,085 | \$ 8,436,425 | \$1,826,033 |
| MAJOR HARD GOODS (SUB-TOTAL) | \$40,978,875 | \$ 8,394,586 | \$17,354,105 | \$13,985,282 | \$ 315,821 | \$ 56,278 |
| Aircraft | 12,885,592 | 1,327,542 | 3,172,888 | 7,057,184 | 22,435 | 0 |
| Missile and Space Systems | 1,885,592 | 1,327,542 | 3,172,888 | 7,057,184 | 22,435 | 0 |
| Ships | 5,855,170 | 55,708 | 5,834,970 | 2,831,840 | 51,462 | 52,700 |
| Tank-Automotive | 2,115,084 | 2,802,544 | 4,205 | 82,243 | 23,437 | 2,437 |
| Weapons | 1,091,843 | 1,883,010 | 234,505 | 194,003 | 4,425 | 0 |
| Amunition | 1,883,860 | 1,244,166 | 425,619 | 193,575 | 300 | 0 |
| Electronics & Communications Equip. | 9,577,770 | 1,588,752 | 3,572,950 | 3,526,576 | 218,819 | 1,051 |
| SERVICES | \$ 5,886,879 | \$ 841,978 | \$ 2,257,735 | \$ 1,809,072 | \$ 12,278 | \$ 185,921 |
| ALL OTHER (SUB-TOTAL) | \$19,827,985 | \$ 2,998,418 | \$ 3,192,554 | \$ 2,868,731 | \$ 8,108,526 | \$1,583,834 |
| Subsistence | 1,941,849 | 227,101 | 61,908 | 159,345 | 883,435 | 0 |
| Textiles, Clothing, and Equipage | 821,201 | 8,071 | 16,431 | 31,127 | 764,408 | 184 |
| Fuels and Lubricants | 4,895,139 | 24,008 | 17,838 | 37,012 | 4,512,818 | 2,404 |
| Miscellaneous Hard Goods | 2,890,249 | 1,20,083 | 747,520 | 396,580 | 985,502 | 89,712 |
| Construction | 3,228,124 | 1,277,323 | 1,105,528 | 423,204 | 4,401 | 1,398,482 |
| All Actions of \$10,000 or Less | \$ 181,124 | \$ 1,800,782 | \$ 1,254,303 | \$ 1,821,153 | \$ 947,882 | \$ 123,081 |
| FISCAL YEAR 1981 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$87,194,528 ^B | \$18,365,681 | \$26,752,259 | \$23,387,338 | \$14,946,845 | \$1,834,878 |
| MAJOR HARD GOODS (SUB-TOTAL) | \$53,321,936 | \$12,831,119 | \$21,351,572 | \$18,096,454 | \$ 430,230 | \$ 49,409 |
| Aircraft | 16,538,058 | 1,828,304 | 5,823,494 | 5,345,483 | 32,814 | 7,883 |
| Missile and Space Systems | 10,232,085 | 2,864,075 | 3,497,321 | 4,169,833 | 893 | 13 |
| Ships | 7,393,249 | 43,043 | 7,280,713 | 2,620 | 54,584 | 32,309 |
| Tank-Automotive | 3,848,480 | 3,744,478 | 6,589 | 64,308 | 28,723 | 4,381 |
| Weapons | 1,523,182 | 1,804,838 | 516,898 | 200,062 | 1,524 | 28 |
| Amunition | 2,953,861 | 1,520,389 | 382,479 | 170,711 | 1,282 | 0 |
| Electronics & Communications Equip. | 11,733,011 | 2,425,592 | 4,084,278 | 4,163,537 | 311,850 | 4,717 |
| SERVICES | \$ 5,845,754 | \$ 1,119,520 | \$ 1,899,180 | \$ 1,884,368 | \$ 15,989 | \$ 153,909 |
| ALL OTHER (SUB-TOTAL) | \$28,026,838 | \$ 4,815,042 | \$ 3,701,507 | \$ 3,386,718 | \$14,500,626 | \$1,731,860 |
| Subsistence | 1,820,734 | 247,770 | 71,255 | 187,346 | 1,114,363 | 0 |
| Textiles, Clothing, and Equipage | 886,635 | 9,540 | 13,822 | 25,380 | 817,747 | 110 |
| Fuels and Lubricants | 10,351,184 | 20,962 | 17,444 | 82,356 | 10,247,591 | 2,711 |
| Miscellaneous Hard Goods | 2,869,716 | 874,344 | 880,768 | 582,377 | 1,225,199 | 99,077 |
| Construction | 4,944,685 | 1,729,822 | 1,191,212 | 509,132 | 1,488,202 | 4,320 |
| All Actions of \$10,000 or Less | \$ 5,573,893 | \$ 1,732,604 | \$ 1,527,006 | \$ 2,040,115 | \$ 1,091,408 | \$ 131,560 |

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982-FY 1983^A
(Amounts in Thousands)

| MAJOR PROGRAM | TOTAL | ARMY | NAVY | AIR FORCE | DEFENSE LOGISTICS AGENCY | CIVIL FUNCTIONS |
|---|----------------------------|--------------|--------------|--------------|--------------------------------|--------------------|
| FISCAL YEAR 1982 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$102,483,003 ^B | \$22,515,128 | \$35,884,519 | \$27,819,417 | \$12,541,971 | \$1,872,871 |
| MAJOR WEAPONS (SUB-TOTAL) | \$ 87,870,480 | \$15,880,861 | \$28,921,843 | \$21,999,235 | \$ 882,288 | \$ 28,272 |
| Aircraft | 21,132,824 | 3,189,682 | 4,488,885 | 10,519,608 | 21,882 | 0 |
| Missile and Space Systems | 12,711,620 | 3,081,641 | 4,476,887 | 5,158,937 | 1,585 | 0 |
| Ships | 8,557,419 | 33,634 | 9,423,215 | 10,935 | 87,289 | 22,498 |
| Tank-Automotive | 4,355,915 | 4,194,928 | 8,878 | 111,724 | 38,334 | 1,268 |
| Weapons | 2,331,955 | 1,372,754 | 887,434 | 269,081 | 2,817 | 0 |
| Ammunition | 2,580,448 | 2,811,251 | 582,528 | 388,080 | 810 | 0 |
| Electronics & Communications Equip. | 14,220,218 | 2,488,080 | 5,176,208 | 5,283,122 | 413,372 | 4,473 |
| SERVICES | \$ 7,888,790 | \$ 1,382,488 | \$ 3,076,841 | \$ 2,028,345 | \$ 28,480 | \$ 130,883 |
| ALL OTHER (SUB-TOTAL) | \$ 28,702,902 | \$ 5,251,878 | \$ 3,788,025 | \$ 3,891,877 | \$11,850,192 | \$1,713,415 |
| Transportation | 1,015,813 | 38,382 | 12,425 | 32,768 | 1,843,382 | 138 |
| Facilities, Clothing, and Equipment | 7,868,232 | 34,581 | 48,115 | 53,288 | 7,530,132 | 2,038 |
| Fuel, Lubricants | 4,335,558 | 1,034,325 | 1,114,238 | 770,581 | 1,388,394 | 85,378 |
| Miscellaneous Hard Goods | 5,222,822 | 2,018,688 | 1,137,081 | 868,822 | 5,713 | 1,485,309 |
| Construction | 5,110,085 | 1,315,317 | 1,335,833 | 2,184,702 | 1,081,448 | 1,130,554 |
| All Actions of \$18,000 or Less | | | | | | |
| FISCAL YEAR 1983 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$121,085,867 ^B | \$24,580,328 | \$43,880,152 | \$35,848,243 | \$12,149,543 | \$1,854,132 |
| MAJOR WEAPONS (SUB-TOTAL) | \$ 80,806,812 | \$17,021,108 | \$32,880,588 | \$28,984,585 | \$ 451,971 | \$ 38,137 |
| Aircraft | 28,297,232 | 3,577,788 | 4,441,828 | 15,282,522 | 8,418 | 0 |
| Missile and Space Systems | 14,589,525 | 3,425,558 | 4,441,828 | 5,811,858 | 8,418 | 0 |
| Ships | 12,818,857 | 74,443 | 12,840,433 | 1,071 | 68,408 | 34,011 |
| Tank-Automotive | 4,864,359 | 4,488,843 | 11,554 | 132,113 | 48,425 | 1,321 |
| Weapons | 2,439,870 | 1,522,207 | 852,377 | 263,374 | 2,012 | 0 |
| Ammunition | 2,188,428 | 2,364,380 | 752,655 | 79,371 | 2,288 | 0 |
| Electronics & Communications Equip. | 18,897,137 | 2,597,875 | 6,020,176 | 6,402,197 | 254,855 | 3,885 |
| SERVICES | \$19,287,348 | \$1,370,137 | \$5,277,181 | \$2,184,328 | \$35,476 | \$110,088 |
| ALL OTHER (SUB-TOTAL) | \$29,881,807 | \$6,179,080 | \$5,742,205 | \$4,480,322 | \$11,852,886 | \$1,704,849 |
| Transportation | 1,080,055 | 102,783 | 86,235 | 40,335 | 879,822 | 0 |
| Facilities, Clothing, and Equipment | 4,881,104 | 17,822 | 27,358 | 57,268 | 4,782,212 | 0 |
| Fuel, Lubricants | 4,707,108 | 1,234,554 | 1,384,533 | 751,853 | 2,748,807 | 1,248 |
| Miscellaneous Hard Goods | 8,108,135 | 2,289,884 | 1,815,074 | 850,775 | 1,188,807 | 117,382 |
| Construction | 8,986,111 | 2,813,876 | 2,837,443 | 2,878,645 | 8,333 | 1,488,587 |
| All Actions of \$25,000 or Less | | | | | 1,810,486 | 1,177,872 |

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984-FY 1985A
(Amounts in Thousands)

| MAJOR PROGRAM | TOTAL | ARMY | NAVY | AIR FORCE | DEFENSE LOGISTICS AGENCY | CIVIL FUNCTIONS |
|---|----------------------------|---------------|--------------|---------------|--------------------------------|--------------------|
| FISCAL YEAR 1984 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$124,912,149 ^a | \$27,861,428 | \$38,948,244 | \$48,596,812 | \$11,873,281 | \$1,723,883 |
| MAJOR MRO GOODS (SUB-TOTAL) | \$ 86,215,238 | \$19,308,750 | \$31,748,771 | \$32,236,119 | \$ 513,499 | \$ 22,752 |
| Aircraft | 29,224,550 | 3,224,568 | 5,643,098 | 17,287,871 | 88,812 | 0 |
| Missile and Space Systems | 18,883,283 | 3,824,838 | 9,759,289 | 7,285,878 | 1,785 | 0 |
| Ships | 9,258,141 | 28,448 | 9,222,882 | 489 | 88,404 | 17,890 |
| Tank-Automotive | 4,898,582 | 4,822,841 | 11,377 | 84,582 | 58,644 | 1,882 |
| Weapons | 2,482,484 | 3,312,961 | 821,319 | 279,239 | 2,512 | 0 |
| Aviation | 3,485,414 | 3,117,189 | 8,818,182 | 8,189,819 | 273,182 | 3,384 |
| Electronics & Communications Equip. | 18,889,514 | 1,736,448 | 2,824,083 | 2,454,712 | 66,788 | 0 |
| SERVICES | \$ 8,478,923 | \$ 8,478,923 | \$ 8,478,923 | \$ 8,478,923 | \$ 8,478,923 | \$ 8,478,923 |
| ALL OTHER (SUB-TOTAL) | \$ 38,696,911 | \$ 8,552,678 | \$ 7,200,472 | \$ 16,360,700 | \$ 1,399,792 | \$ 1,251,131 |
| Substance | 1,115,171 | 168,877 | 45,814 | 34,254 | 855,228 | 0 |
| Textiles, Clothing, and Equipage | 1,088,923 | 149,875 | 28,882 | 35,018 | 881,806 | 0 |
| Fuels and Lubricants | 8,225,889 | 31,889 | 40,212 | 78,543 | 8,174,768 | 2,882 |
| Miscellaneous Hard Goods | 4,828,883 | 1,289,378 | 1,287,860 | 928,788 | 1,251,028 | 81,218 |
| Construction | 8,876,817 | 2,578,480 | 1,788,390 | 972,348 | 8,598 | 1,223,488 |
| All Actions of \$25,000 or Less | \$ 888,511 | \$ 888,511 | \$ 888,511 | \$ 888,511 | \$ 888,511 | \$ 888,511 |
| FISCAL YEAR 1985 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$138,588,834 ^a | \$31,182,481 | \$45,836,475 | \$45,482,888 | \$12,188,921 | \$1,824,135 |
| MAJOR MRO GOODS (SUB-TOTAL) | \$ 88,144,848 | \$ 21,528,158 | \$36,608,848 | \$37,580,883 | \$ 590,188 | \$ 21,148 |
| Aircraft | 24,578,880 | 3,728,810 | 10,202,015 | 20,558,871 | 87,884 | 0 |
| Missile and Space Systems | 18,887,889 | 3,720,210 | 8,813,883 | 8,228,883 | 2,243 | 0 |
| Ships | 10,404,843 | 58,846 | 10,270,841 | 211 | 55,846 | 20,788 |
| Tank-Automotive | 9,152,288 | 4,854,889 | 38,889 | 88,888 | 88,888 | 1,448 |
| Weapons | 2,818,277 | 1,243,389 | 1,088,132 | 272,287 | 4,458 | 0 |
| Aviation | 5,884,882 | 5,821,313 | 382,472 | 86,082 | 4,458 | 0 |
| Electronics & Communications Equip. | 22,837,888 | 3,888,291 | 7,882,472 | 8,218,454 | 282,711 | 5,888 |
| SERVICES | \$ 8,128,012 | \$ 8,128,012 | \$ 8,128,012 | \$ 8,128,012 | \$ 8,128,012 | \$ 8,128,012 |
| ALL OTHER (SUB-TOTAL) | \$ 50,443,986 | \$ 9,654,323 | \$ 9,227,627 | \$ 8,902,005 | \$ 11,598,733 | \$ 1,606,187 |
| Substance | 1,023,883 | 82,041 | 22,243 | 27,823 | 871,888 | 0 |
| Textiles, Clothing, and Equipage | 1,143,180 | 82,484 | 18,158 | 42,428 | 1,021,885 | 115 |
| Fuels and Lubricants | 8,207,854 | 38,171 | 20,881 | 88,084 | 8,189,843 | 1,182 |
| Miscellaneous Hard Goods | 5,482,732 | 1,888,388 | 1,488,088 | 1,137,522 | 1,385,285 | 67,848 |
| Construction | 7,888,828 | 3,027,273 | 2,227,807 | 988,088 | 11,784 | 1,188,874 |
| All Actions of \$25,000 or Less | \$ 10,483,287 | \$ 2,778,348 | \$ 2,848,557 | \$ 2,753,888 | \$ 1,987,610 | \$ 1,188,881 |

^a For definitions and coverage, see Notes on Coverage.

^b Includes "Other Defense Agencies" awards.

Table 6a (Concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1986-FY 1987A
 (Amounts in Thousands)

| MAJOR PROGRAM | TOTAL | ARMY | NAVY | AIR FORCE | DEFENSE LOGISTICS AGENCY | CIVIL FUNCTIONS |
|---|----------------------------|--------------|--------------|--------------|--------------------------|-----------------|
| FISCAL YEAR 1986 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$126,487,958 ^B | \$31,438,891 | \$44,232,292 | \$41,736,722 | \$13,503,225 | \$1,588,353 |
| MAJOR MROD GOODS (SUB-TOTAL) | \$82,322,126 | \$21,195,833 | \$35,420,392 | \$34,957,893 | \$640,780 | \$ 15,833 |
| Aircraft | 22,287,231 | 3,418,372 | 10,187,117 | 10,388,607 | 85,126 | -0- |
| Missile and Space Systems | 19,355,797 | 4,789,892 | 7,185,497 | 7,388,895 | 2,913 | -0- |
| Ships | 8,412,821 | 65,797 | 9,288,815 | 1,228 | 84,883 | 11,288 |
| Tank-Automotive | 5,248,828 | 9,031,299 | 27,728 | 118,855 | 71,084 | 1,060 |
| Weapons | 2,894,283 | 3,515,795 | 1,009,322 | 374,432 | 4,021 | -0- |
| Ammunition | 4,488,985 | 3,189,976 | 998,489 | 712,428 | 38 | -0- |
| Electronics & Communications Equip. | 18,743,182 | 3,988,598 | 6,776,357 | 7,084,288 | 401,838 | 3,385 |
| SERVICES | \$10,447,432 | \$2,353,748 | \$ 2,878,838 | \$2,889,707 | \$ 128,021 | \$ 172,880 |
| ALL OTHER (SUB-TOTAL) | \$33,227,498 | \$7,888,248 | \$ 6,227,251 | \$4,888,282 | \$12,734,414 | \$1,399,850 |
| Satellites | 1,251,358 | 85,378 | 12,636 | 28,976 | 1,084,374 | -0- |
| Textiles, Clothing, and Equipage | 1,087,814 | 52,893 | 12,780 | 29,861 | 881,972 | 58 |
| Fuels and Lubricants | 7,235,651 | 44,035 | 23,417 | 45,881 | 7,121,234 | 1,017 |
| Miscellaneous Hard Goods | 5,947,888 | 1,072,468 | 1,515,184 | 1,080,027 | 1,728,264 | 80,421 |
| Construction | 7,822,728 | 3,818,210 | 1,877,888 | 785,758 | 7,196 | 1,124,082 |
| All Actions of \$25,000 or Less | 16,491,813 | 2,816,447 | 2,745,802 | 2,738,881 | 1,821,373 | 214,071 |
| FISCAL YEAR 1987 | | | | | | |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | | | | | | |
| MAJOR MROD GOODS (SUB-TOTAL) | | | | | | |
| Aircraft | | | | | | |
| Missile and Space Systems | | | | | | |
| Ships | | | | | | |
| Tank-Automotive | | | | | | |
| Weapons | | | | | | |
| Ammunition | | | | | | |
| Electronics & Communications Equip. | | | | | | |
| SERVICES | | | | | | |
| ALL OTHER (SUB-TOTAL) | | | | | | |
| Satellites | | | | | | |
| Textiles, Clothing, and Equipage | | | | | | |
| Fuels and Lubricants | | | | | | |
| Miscellaneous Hard Goods | | | | | | |
| Construction | | | | | | |
| All Actions of \$25,000 or Less | | | | | | |

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1978 through the first half of FY 1987 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$13,888 million during the first half of FY 1987 and accounted for 21.5 percent of all DoD procurement. During the first half of fiscal year 1988, the comparable amount was \$10,860 million, which was 16.0 percent of the total awards.

Between FY 1978 and FY 1986, the relative share of RDT&E procurement to total procurement has remained consistently around 13 or 14 percent, except for FY 1978 (16.0%) and FY 1981 (11.7%).

Contract awards for RDT&E by procurement program are shown for FY 1978 through FY 1986 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

Table 7

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1978-FY 1981A

| TYPE OF CONTRACTOR | FY 1978 | | FY 1979 | | FY 1980 | | FY 1981 | |
|---|------------------|------|------------------|------|------------------|------|------------------|------|
| | PROG. (\$000) | % | PROG. (\$000) | % | PROG. (\$000) | % | PROG. (\$000) | % |
| TOTAL | 98,606,000 | | 98,559,000 | | 98,485,200 | | 910,901,000 | |
| INTERDEPENDENTAL FOR WORK OUTSIDE THE U.S. | 52,000 | | 57,001 | | 72,003 | | 22,004 | |
| | 22,700 | | 21,119 | | 20,297 | | 20,297 | |
| TOTAL, EXCEPT INTERDEPENDENTAL AND FOR WORK OUTSIDE THE U.S. | 98,611,000 | 15.0 | 98,600,000 | 14.2 | 98,374,200 | 12.8 | 910,611,000 | 11.7 |
| Army | 2,000,000 | 15.0 | 1,070,000 | 15.2 | 1,010,000 | 14.1 | 2,000,000 | 11.0 |
| Navy | 2,000,000 | 15.2 | 3,010,000 | 14.1 | 3,100,000 | 13.4 | 2,000,000 | 9.3 |
| Air Force | 2,240,000 | 0.0 | 3,210,000 | 18.2 | 3,000,000 | 20.2 | 5,100,000 | 22.1 |
| Defense Logistics Agency | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Civil Functions | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Other Defense Agencies | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| RESEARCH, TEST, AND DEVELOPMENT FUNCTIONS | 300,000 | 27.0 | 377,000 | 27.3 | 420,000 | 28.5 | 900,000 | 20.2 |
| Army | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Navy | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Air Force | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Defense Logistics Agency | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Civil Functions | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Other Defense Agencies | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUSINESS FIRMS FOR WORK IN THE U.S. | 97,820,000 | 14.0 | 97,500,000 | 12.8 | 98,240,000 | 12.4 | 98,100,000 | 10.5 |
| Army | 1,000,000 | 12.7 | 1,000,000 | 12.8 | 1,000,000 | 12.7 | 1,000,000 | 10.5 |
| Navy | 2,000,000 | 12.7 | 2,000,000 | 12.8 | 2,000,000 | 11.8 | 2,000,000 | 7.8 |
| Air Force | 2,000,000 | 12.1 | 2,700,000 | 17.0 | 3,220,000 | 17.9 | 4,000,000 | 20.0 |
| Defense Logistics Agency | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Civil Functions | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Other Defense Agencies | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SMALL BUSINESS FIRMS | 290,000 | 24.3 | 322,000 | 24.7 | 300,000 | 24.0 | 440,000 | 24.3 |
| Army | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Navy | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Air Force | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Defense Logistics Agency | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Civil Functions | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Other Defense Agencies | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL | 98,611,000 | 27.0 | 98,600,000 | 27.0 | 98,374,200 | 27.3 | 910,611,000 | 25.6 |

A* For Exclusions and Coverage. See Notes on Coverage.
0 Less than 0.05 percent.

Table 7 (Continued)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1962-FY 1969A

| TYPE OF CONTRACTOR | FY 1962 | | FY 1963 | | FY 1964 | | FY 1965 | |
|--|-------------------|------|-------------------|------|-------------------|------|-------------------|------|
| | Amount (\$000) | % | Amount (\$000) | % | Amount (\$000) | % | Amount (\$000) | % |
| TOTAL | \$14,000,220 | | \$15,373,064 | | \$15,343,040 | | \$15,000,000 | |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION | 427,000 | | 821,241 | | 900,100 | | 132,140 | |
| AND OTHER CONTRACTS THE U.S. | 10,573,220 | | 14,551,823 | | 14,442,940 | | 14,867,860 | |
| TOTAL, ALL CONTRACTS THE U.S. | \$14,999,440 | | \$15,373,064 | | \$15,343,040 | | \$15,000,000 | |
| Army | 2,000,000 | 13.4 | 3,000,000 | 19.5 | 3,100,000 | 20.2 | 3,100,000 | 20.7 |
| Air Force | 2,000,000 | 13.4 | 3,000,000 | 19.5 | 3,100,000 | 20.2 | 3,100,000 | 20.7 |
| Naval Weapons Agency | 7,500,000 | 50.0 | 8,500,000 | 55.3 | 8,500,000 | 55.3 | 8,500,000 | 56.7 |
| Small Business Administration | 1,000,000 | 6.7 | 1,000,000 | 6.5 | 1,000,000 | 6.5 | 1,000,000 | 6.7 |
| Other Defense Agencies | 900,220 | 6.0 | 773,823 | 5.0 | 642,940 | 4.2 | 567,860 | 3.8 |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION | 427,000 | | 821,241 | | 900,100 | | 132,140 | |
| Army | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Air Force | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Naval Weapons Agency | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Small Business Administration | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Other Defense Agencies | 900,220 | 21.4 | 773,823 | 19.5 | 642,940 | 16.4 | 567,860 | 14.4 |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION | 427,000 | | 821,241 | | 900,100 | | 132,140 | |
| Army | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Air Force | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Naval Weapons Agency | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Small Business Administration | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Other Defense Agencies | 900,220 | 21.4 | 773,823 | 19.5 | 642,940 | 16.4 | 567,860 | 14.4 |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION | 427,000 | | 821,241 | | 900,100 | | 132,140 | |
| Army | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Air Force | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Naval Weapons Agency | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Small Business Administration | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 | 1,000,000 | 23.4 |
| Other Defense Agencies | 900,220 | 21.4 | 773,823 | 19.5 | 642,940 | 16.4 | 567,860 | 14.4 |

* Per Definition and Coverage, See Notes on Coverage.
* Less than 0.05 percent.

Table 7 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1998-FY 1999^A

| TYPE OF CONTRACTOR | FY 1998 | | FY 1999 | | FY 1998 | | FY 1999 | |
|---|---------|----------|---------|----------|---------|----------|---------|----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| | (000) | (\$000) | (000) | (\$000) | (000) | (\$000) | (000) | (\$000) |
| TOTAL | | | | | | | | |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION FOR USE OUTSIDE THE U.S. | | | | | | | | |
| Army | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| NAVY, DEPT. OF DEFENSE | | | | | | | | |
| NAVY | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Air Force | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Marine Corps | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Civil Functions | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Other Defense Agencies | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION FOR USE IN THE U.S. | | | | | | | | |
| Army | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| NAVY, DEPT. OF DEFENSE | | | | | | | | |
| NAVY | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Air Force | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Marine Corps | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Civil Functions | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Other Defense Agencies | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| RESEARCH, DEVELOPMENT, TEST, AND EVALUATION FOR USE IN THE U.S. | | | | | | | | |
| Army | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| NAVY, DEPT. OF DEFENSE | | | | | | | | |
| NAVY | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Air Force | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Marine Corps | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Civil Functions | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Other Defense Agencies | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| SMALL BUSINESS FIRMS | | | | | | | | |
| Army | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| NAVY, DEPT. OF DEFENSE | | | | | | | | |
| NAVY | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Air Force | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Marine Corps | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Civil Functions | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |
| Other Defense Agencies | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 | 110,814 | \$11,814 |

^A Per Definitions and Coverage. See Notes on Coverage.
* Less than 0.05 percent.

**DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1979-FY 1991A**

^a For definitions and coverages, see Notes on Coverages.
^b Less than 0.05 percent.

Table 6 (Concluded)

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1986-FY 1989^A

| PROCUREMENT PROGRAM | AMOUNT (\$000) | | | | PERCENT OF ALL AWARDS IN EACH CATEGORY | | | |
|--|----------------|---------|---------|---------|---|--------|--------|--------|
| | FY 1986 | FY 1987 | FY 1988 | FY 1989 | FY '86 | FY '87 | FY '88 | FY '89 |
| TOTAL | 919,896,651 | | | | 12.5 | | | |
| INTERNATIONAL FOR WORK OUTSIDE THE U.S. | 118,810 | | | | 1.2 | | | |
| TOTAL, EXCEPT INTERNATIONAL AND FOR WORK OUTSIDE THE U.S. | 181,011 | | | | 2.0 | | | |
| 919,896,651 | | | | | 14.0 | | | |
| GRANT/CONTRACT AND NONPROFIT INSTITUTIONS | 2,019,458 | | | | 77.7 | | | |
| BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL) | 18,949,772 | | | | 12.4 | | | |
| MAJOR HEAD GOODS (SUB-TOTAL) | 15,179,229 | | | | 18.4 | | | |
| Aircraft | 2,118,087 | | | | 8.7 | | | |
| Missile and Space Systems | 5,995,292 | | | | 29.5 | | | |
| Weapons | 824,955 | | | | 8.8 | | | |
| Naval/Automotive | 216,522 | | | | 2.3 | | | |
| Marine | 116,522 | | | | 39.2 | | | |
| Aviation | 385,579 | | | | 8.1 | | | |
| Electronics and Communications Equipment | 4,288,871 | | | | 21.8 | | | |
| SERVICES | 1,334,153 | | | | 12.8 | | | |
| OTHER (SUB-TOTAL) | 436,380 | | | | 1.3 | | | |
| Subsistence | 0 | | | | 0.0 | | | |
| Textiles, Clothing, and Equipment | 8,195 | | | | 0.8 | | | |
| Fuels and Lubricants | 8,448 | | | | 0.1 | | | |
| Miscellaneous Hard Goods | 375,888 | | | | 6.8 | | | |
| Construction | 1,892 | | | | 0 | | | |
| All Actions of \$25,000 or Less | 42,958 | | | | 0.4 | | | |

^A For definitions and coverage, see Notes on Coverage.

e Less than 0.05 percent.

AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during the first half of fiscal year 1987 and 1988 totaled \$61,460 million and \$66,745, respectively. A breakout of these awards are as follows:

| | FY 1987 | | FY 1988 | |
|--------------|----------|---------|----------|---------|
| | Dollars | Percent | Dollars | Percent |
| Total | \$61,460 | 100.0% | \$66,745 | 100.0% |
| Competed 1/ | 38,463 | 62.6 | 37,667 | 56.4 |
| Follow-on | 10,948 | 17.8 | 17,364 | 26.0 |
| Not Competed | 12,049 | 19.6 | 11,713 | 17.5 |

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each CICA solicitation procedure where applicable. Full and open competition procedures accounted for 74.3 percent of the competed post-CICA awards during the first half of fiscal year 1987, which is the same as the first half of FY 1988. Actions of \$25,000 or less accounted for 12.2 percent (17.1 last year), and other than full and open competition 13.6 percent (8.5 percent last year).

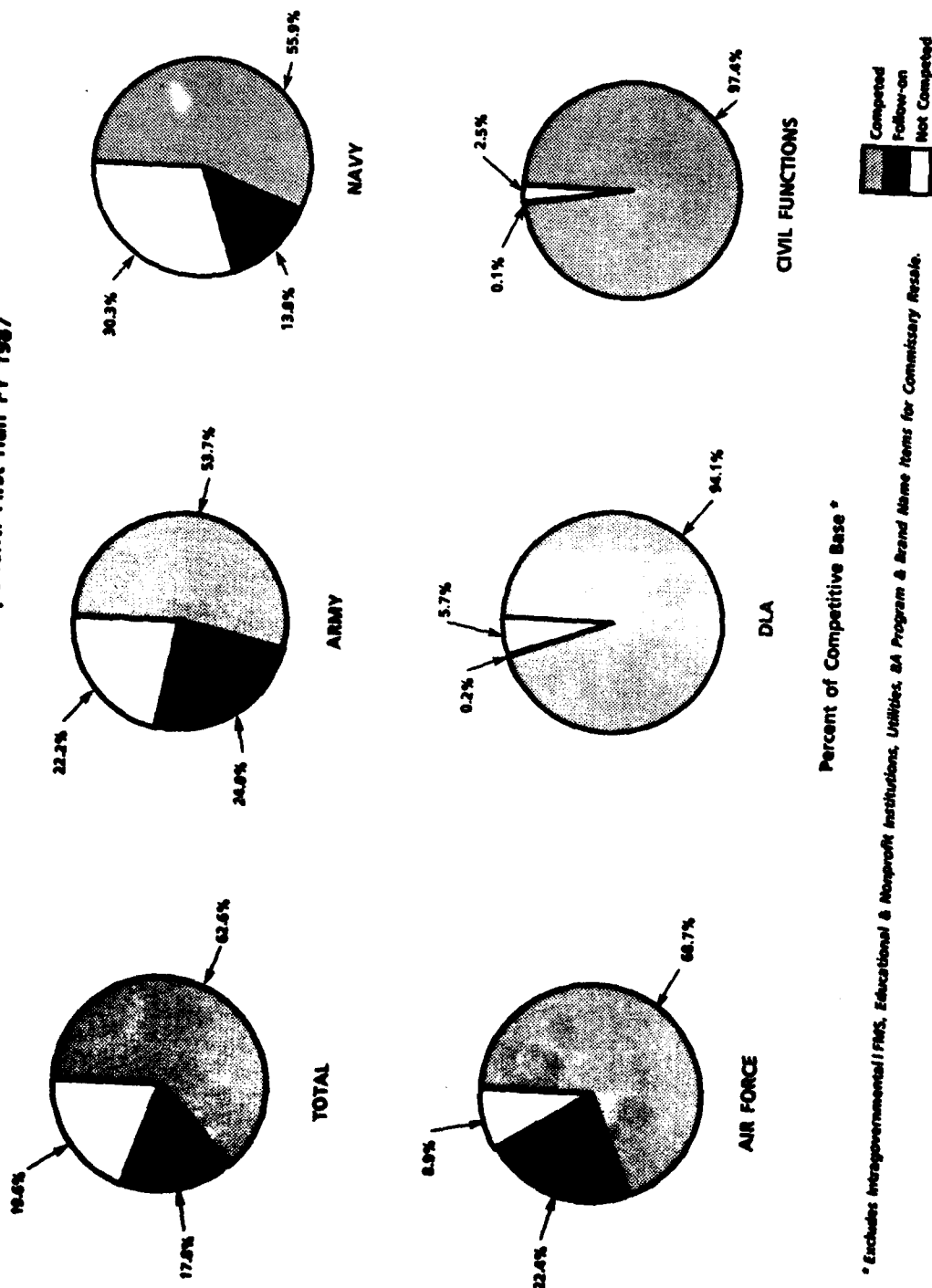
Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during the first half of both fiscal years 1986 and 1987. See the Federal Acquisition Regulation Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1987 amounted to \$70.9 billion which was a 5.9 billion decrease from the first half of FY 1986. Of this first half FY 1987 total, \$7.5 billion (10.6%) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$63.4 billion, \$38.0 billion (53.6%) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$18.6 billion or 49.0 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$19.4 billion or 51.0 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 5,682,226 procurement actions for the first half of FY 1987, a decrease of 86,358 actions over this same period last year. The major change was a decrease in actions of \$25,000 and less which accounted for 98.0 percent of the procurement actions during both years. There was an increase of 15,303 post-CICA actions which are shown as an increase of 11,379 in the "Full and Open Competition" and an increase of 3,924 actions in the "Other than Full & Open Competition". Distribution by kind of contracting action is also depicted.

Chart IV
Percent Distribution of DoD Extent of Competed Procurement
According to Defense Component: First Half FY 1987



Percent of Competitive Base *

* Excludes Intragovernmental / FMS, Educational & Nonprofit Institutions, Utilities, SA Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986

NET VALUE (AMOUNTS IN THOUSANDS)

| EXTENT OF COMPETED PROCUREMENT | TOTAL 9/ | | | | | | ARMY | | | | | | NAVY | | | | | |
|--------------------------------------|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|
| | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | |
| | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | |
| TOTAL | \$70,381,895 | | | \$78,122,784 | | | \$17,084,284 | | | \$15,880,612 | | | \$23,028,595 | | | \$21,874,438 | | |
| INTRAGOVERNMENTAL/FY8 C/ | 2,593,898 | | | 3,425,726 | | | 508,506 | | | 978,517 | | | 1,388,255 | | | 888,158 | | |
| TOTAL, EXCEPT INTRAFY8 | 68,277,797 | | | 73,395,049 | | | 18,584,778 | | | 13,882,095 | | | 21,718,240 | | | 20,806,261 | | |
| EXCLUSIONS D/ | 6,817,721 | | | 6,950,416 | | | 1,681,385 | | | 1,513,518 | | | 1,893,827 | | | 2,028,289 | | |
| TOTAL, EXCEPT EXCLUSIONS | 61,460,076 | 100.0 | | 66,744,632 | 100.0 | | 16,903,393 | 100.0 | | 12,368,576 | 100.0 | | 20,024,513 | 100.0 | | 18,778,012 | 100.0 | |
| COMPETED E/ | 38,483,286 | 82.8 | | 37,887,428 | 56.4 | | 8,018,898 | 53.7 | | 6,288,947 | 47.0 | | 11,190,539 | 55.9 | | 9,722,480 | 51.8 | |
| FOLLOW-ON | 10,948,294 | 17.8 | | 17,364,184 | 28.0 | | 3,587,817 | 24.0 | | 3,586,872 | 28.9 | | 2,757,073 | 13.8 | | 3,515,482 | 18.7 | |
| NOT COMPETED | 12,048,486 | 19.6 | | 11,713,040 | 17.5 | | 3,315,878 | 22.2 | | 3,482,757 | 28.1 | | 6,076,901 | 30.3 | | 5,540,080 | 29.5 | |

| EXTENT OF COMPETED PROCUREMENT | AIR FORCE | | | | | | DEFENSE LOGISTICS AGENCY | | | | | | CIVIL FUNCTIONS | | | | | |
|--------------------------------------|---------------|-------|--|---------------|-------|--|--------------------------|-------|--|---------------|-------|--|-----------------|-------|--|---------------|-------|--|
| | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | |
| | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | | Amount | Pct | |
| TOTAL | \$22,350,378 | | | \$28,215,787 | | | \$4,823,228 | | | \$9,222,204 | | | \$846,735 | | | \$788,108 | | |
| INTRAGOVERNMENTAL/FY8 C/ | 878,912 | | | 1,452,999 | | | 73,358 | | | 115,586 | | | 7,092 | | | 8,114 | | |
| TOTAL, EXCEPT INTRAFY8 | 22,873,487 | | | 26,762,788 | | | 4,549,868 | | | 9,116,638 | | | 939,643 | | | 781,992 | | |
| EXCLUSIONS D/ | 2,817,803 | | | 2,231,182 | | | 210,886 | | | 352,922 | | | 75,841 | | | 80,286 | | |
| TOTAL, EXCEPT EXCLUSIONS | 20,055,684 | 100.0 | | 24,531,586 | 100.0 | | 4,238,102 | 100.0 | | 8,763,716 | 100.0 | | 863,792 | 100.0 | | 701,708 | 100.0 | |
| COMPETED E/ | 13,784,687 | 88.7 | | 12,300,178 | 50.1 | | 3,988,825 | 94.1 | | 8,323,342 | 95.1 | | 841,214 | 87.4 | | 678,291 | 96.7 | |
| FOLLOW-ON | 4,484,435 | 22.4 | | 10,175,778 | 41.5 | | 10,301 | 0.2 | | 14,241 | 0.2 | | 980 | 0.1 | | 221 | 0 | |
| NOT COMPETED | 1,786,542 | 8.9 | | 2,055,629 | 8.4 | | 239,976 | 5.7 | | 416,132 | 4.8 | | 21,528 | 2.5 | | 23,194 | 3.3 | |

9/ For definitions and coverage, see notes on coverage.
 A/ Includes pre-CICA GSA schedule awards.
 B/ Includes post-CICA GSA schedule awards.
 C/ Includes awards for educational and nonprofit institutions, utilities, the S(a) Program and brand name items for commissary resale.
 D/ Includes post-CICA GSA schedule awards.
 E/ Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986

NUMBER OF PROCUREMENT ACTIONS

| EXTENT OF COMPETED PROCUREMENT | TOTAL | | | | | | ARMY | | | | | | NAVY | | | | | |
|--------------------------------------|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|---------------|-------|--|
| | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | |
| | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | |
| TOTAL | 5,682,226 | | | 5,788,580 | | | 1,814,034 | | | 1,804,547 | | | 1,004,751 | | | 1,050,745 | | |
| INTRAGOVERNMENTAL/FMS C/ | 125,422 | | | 123,844 | | | 40,003 | | | 48,085 | | | 25,185 | | | 24,215 | | |
| TOTAL, EXCEPT INTRA/FMS | 5,556,804 | | | 5,664,736 | | | 1,774,031 | | | 1,856,462 | | | 978,566 | | | 1,026,530 | | |
| EXCLUSIONS D/ | 1,886,980 | | | 1,882,705 | | | 673,732 | | | 857,340 | | | 538,802 | | | 573,029 | | |
| TOTAL, EXCEPT EXCLUSIONS | 3,669,824 | 100.0 | | 3,782,031 | 100.0 | | 1,100,298 | 100.0 | | 1,199,122 | 100.0 | | 440,784 | 100.0 | | 453,501 | 100.0 | |
| COMPETED E/ | 3,133,020 | 85.4 | | 3,010,522 | 80.0 | | 941,046 | 85.5 | | 905,332 | 75.5 | | 339,103 | 76.9 | | 315,680 | 89.6 | |
| FOLLOW-ON | 5,038 | 0.2 | | 5,374 | 0.2 | | 820 | 0.1 | | 713 | 0.1 | | 807 | 0.2 | | 1,089 | 0.2 | |
| NOT COMPETED | 530,785 | 14.5 | | 745,285 | 19.8 | | 158,832 | 14.4 | | 293,087 | 24.4 | | 100,874 | 22.9 | | 136,752 | 30.2 | |

| EXTENT OF COMPETED PROCUREMENT | AIR FORCE | | | | | | DEFENSE LOGISTICS AGENCY | | | | | | CIVIL FUNCTIONS | | | | | |
|--------------------------------------|---------------|-------|--|---------------|-------|--|--------------------------|-------|--|---------------|-------|--|-----------------|-------|--|---------------|-------|--|
| | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | | Oct 86-Mar 87 | | | Oct 85-Mar 86 | | |
| | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | | Number | Pct | |
| TOTAL | 1,943,797 | | | 2,010,008 | | | 876,572 | | | 828,585 | | | 207,541 | | | 135,866 | | |
| INTRAGOVERNMENTAL/FMS C/ | 44,959 | | | 41,442 | | | 7,854 | | | 8,227 | | | 7,286 | | | 1,288 | | |
| TOTAL, EXCEPT INTRA/FMS | 1,898,838 | | | 1,968,566 | | | 868,718 | | | 820,358 | | | 200,255 | | | 134,568 | | |
| EXCLUSIONS D/ | 832,341 | | | 809,747 | | | 8,559 | | | 12,222 | | | 31,270 | | | 28,487 | | |
| TOTAL, EXCEPT EXCLUSIONS | 1,266,497 | 100.0 | | 1,358,819 | 100.0 | | 860,059 | 100.0 | | 808,136 | 100.0 | | 168,985 | 100.0 | | 106,201 | 100.0 | |
| COMPETED E/ | 1,156,670 | 91.3 | | 1,206,081 | 88.8 | | 565,677 | 85.7 | | 528,914 | 87.0 | | 114,704 | 87.9 | | 26,594 | 36.6 | |
| FOLLOW-ON | 4,501 | 0.4 | | 4,501 | 0.3 | | 5 | • | | 19 | • | | 1 | • | | 3 | • | |
| NOT COMPETED | 105,326 | 8.3 | | 148,237 | 10.9 | | 94,377 | 14.3 | | 79,203 | 13.0 | | 54,280 | 32.1 | | 88,604 | 83.4 | |

Note: Refer to first page of this table for footnotes.

TABLE 10
Dod Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

| SOLICITATION PROCEDURE | TOTAL AMOUNT | | EXCLUSIONS ^{B/} | | ADJUSTED TOTAL | |
|---------------------------------------|---------------|---------------|--------------------------|---------------|----------------|---------------|
| | Oct 86-Mar 87 | Oct 85-Mar 86 | Oct 86-Mar 87 | Oct 85-Mar 86 | Oct 86-Mar 87 | Oct 85-Mar 86 |
| | Amount | Amount | Amount | Amount | Amount | Amount |
| TOTAL | \$70,861,805 | \$78,820,784 | \$9,401,529 | \$10,076,152 | \$61,460,276 | \$68,744,632 |
| FOREIGN MILITARY SALES | 2,074,578 | 2,781,592 | 2,074,578 | 2,781,592 | 0 | 0 |
| TOTAL PRE-CICR AWARDS | 25,342,513 | 48,040,385 | 2,896,704 | 4,101,895 | 22,445,809 | 43,938,490 |
| TOTAL POST-CICR AWARDS | 43,444,513 | 25,988,827 | 4,370,248 | 3,192,885 | 39,074,265 | 22,800,392 |
| Actions of \$25,000 or less | 5,430,510 | 5,282,540 | 1,756,778 | 1,762,372 | 3,673,732 | 3,518,168 |
| Full & Open Competition ^{C/} | 18,829,185 | 12,435,883 | 188,884 | 188,124 | 18,640,301 | 12,247,759 |
| Competitive Proposal | 12,543,770 | 7,412,081 | 140,548 | 52,585 | 12,403,222 | 7,360,496 |
| Combination | 205,819 | 78,578 | 402 | 595 | 205,417 | 78,083 |
| Architect-Engineer | 184,237 | 72,941 | 1,852 | 787 | 182,385 | 72,154 |
| Basic Research | 215,825 | 138,311 | 2,350 | 97,758 | 213,475 | 38,553 |
| Multiple Award Schedule | 210,409 | 88,984 | 149 | 122 | 210,260 | 88,862 |
| Alternate Source - | 88,842 | 222,760 | 3,768 | 4,824 | 85,074 | 217,936 |
| Reduced Cost | 385 | 1,120 | 0 | 0 | 385 | 1,120 |
| Mobilization | 77,848 | 215,905 | 0 | 0 | 77,848 | 215,905 |
| Eng/RMD Capability | 10,808 | 5,735 | 3,786 | 4,824 | 7,022 | 911 |
| Set Aside | 3,188,108 | 2,441,008 | 14,902 | 5,280 | 3,173,206 | 2,435,728 |
| O/T Full & Open Competition | 19,384,828 | 9,270,404 | 2,442,473 | 1,244,359 | 16,942,355 | 8,026,045 |
| Only One Source | 12,436,044 | 4,183,954 | 748,237 | 271,349 | 11,687,807 | 3,912,605 |
| Uniform Source | 8,816,308 | 1,751,888 | 863,882 | 183,218 | 7,952,426 | 1,568,670 |
| Follow-on | 2,254,858 | 788,834 | 2,480 | 858 | 2,252,378 | 787,976 |
| Prequalified Reg Prop | 122,452 | 13,482 | 35,722 | 18,451 | 86,730 | 15,031 |
| Prequalified Rights | 27,587 | 21,482 | 10,738 | 21,482 | 16,849 | 16,541 |
| Standardization | 2,552 | 40,818 | 68 | 2,514 | 2,484 | 38,304 |
| Other | 3,337,183 | 1,512,748 | 34,371 | 48,847 | 3,302,812 | 1,463,901 |
| Urgency | 840,388 | 855,015 | 18,808 | 12,754 | 821,580 | 842,261 |
| Mobilization | 3,459,375 | 2,181,355 | 3,075 | 22,078 | 3,456,300 | 2,159,277 |
| Essential RMD Capability | 683,143 | 302,823 | 682,832 | 287,320 | 21 | 1 |
| International Agreement | 88,795 | 21,595 | 12,287 | 854 | 76,508 | 20,741 |
| Authorized by Statute ^{D/} | 738,484 | 372,810 | 721,720 | 382,830 | 16,764 | 8,980 |
| Authorized Resale | 237,378 | 277,043 | 238,618 | 278,440 | 782 | 803 |
| National Security | 790,814 | 35,808 | 17,871 | 543 | 772,943 | 35,265 |
| Public Interest | 405 | 0 | 57 | 0 | 348 | 0 |
| Otherwise Auth by Statute | 0 | 0 | 0 | 0 | 0 | 0 |

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Includes awards for educational and nonprofit institutions, utilities, the S(a) Program and brand name items for commodity resale.
^{C/} Includes post-CICR GSA schedule awards.
^{D/} Includes post-CICR S(a) program and Intergovernmental except GSA schedule awards.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986
 (AMOUNTS IN THOUSANDS)

| SOLICITATION PROCEDURE | ADJUSTED TOTAL | | | COMPETED | | | FOLLOW ON | | | NOT COMPETED | | |
|-----------------------------|----------------|---------------|--------------|---------------|-------|--------------|---------------|-------|--------------|---------------|-------|--------|
| | Oct 86-Mar 87 | Oct 85-Mar 86 | Amount | Oct 86-Mar 87 | % | Amount | Oct 86-Mar 87 | % | Amount | Oct 86-Mar 87 | % | Amount |
| TOTAL | \$81,480,078 | \$88,744,632 | \$38,483,286 | \$37,887,428 | | \$10,948,284 | \$17,384,184 | | \$12,048,488 | \$11,713,046 | | |
| FOREIGN MILITARY SALES | | | | | | | | | | | | |
| TOTAL PRE-CICR AWARDS | 22,385,389 | 43,938,970 | 13,817,078 | 21,159,108 | | 5,824,318 | 16,145,808 | | 2,844,417 | 8,635,752 | | |
| TOTAL POST-CICR AWARDS | 29,074,267 | 22,805,882 | 24,846,220 | 16,508,319 | 100.0 | 5,023,978 | 1,218,355 | 100.0 | 9,204,069 | 5,078,288 | 100.0 | |
| Actions of \$25,000 or less | 5,071,781 | 3,516,188 | 3,019,318 | 2,827,240 | 17.1 | | | | 892,413 | | 12.4 | |
| Full & Open Competition C/ | 18,480,171 | 12,289,759 | 18,480,171 | 12,289,759 | 74.3 | | | | | | | |
| Sealed Bids | 2,007,241 | 1,880,608 | 2,007,241 | 1,880,608 | 12.0 | | | | | | | |
| Competitive Proposal | 12,483,204 | 7,358,478 | 12,483,204 | 7,358,478 | 44.8 | | | | | | | |
| Competition | 205,417 | 75,884 | 205,417 | 75,884 | 0.5 | | | | | | | |
| Architect-Engineer | 182,495 | 72,144 | 182,495 | 72,144 | 0.5 | | | | | | | |
| Design-Build | 21,922 | 8,740 | 21,922 | 8,740 | 0.1 | | | | | | | |
| Multiple Award Schedule | 210,269 | 89,872 | 210,269 | 89,872 | 0.5 | | | | | | | |
| Alternate Source - | 85,078 | 218,138 | 85,078 | 218,138 | 1.3 | | | | | | | |
| Reduced Cost | 288 | 1,120 | 288 | 1,120 | 0.0 | | | | | | | |
| Mobilization | 77,848 | 215,895 | 77,848 | 215,895 | 1.3 | | | | | | | |
| Eng/R&D Capability | 8,842 | 1,111 | 8,842 | 1,111 | 0.0 | | | | | | | |
| Set Aside | 3,173,204 | 2,435,776 | 3,173,204 | 2,435,776 | 15.9 | | | | | | | |
| O/T Full & Open Competition | 16,942,385 | 7,028,035 | 3,388,731 | 1,411,220 | 8.5 | 5,023,978 | 1,218,355 | 100.0 | 8,551,856 | 4,388,380 | 88.6 | |
| Only One Source | 11,887,617 | 3,892,805 | 289,452 | 122,287 | 0.7 | 4,755,088 | 1,148,342 | 94.8 | 8,643,286 | 2,821,876 | 51.8 | |
| Unique Source | 3,892,216 | 1,589,776 | 137,746 | 58,223 | 0.4 | 3,358,050 | 148,407 | 12.2 | 4,435,882 | 1,360,530 | 28.8 | |
| Unpublished Res Prop | 2,335,168 | 37,089 | 4,870 | 18,232 | 0.1 | 2,181,300 | 751,382 | 61.7 | 2,181,300 | 751,382 | 61.7 | |
| Patented/Design Rights | 121,723 | 14,041 | 8,848 | 538 | 0.0 | 100,825 | 1,450 | 0.1 | 34,206 | 38,480 | 0.7 | |
| Utilities | 18,863 | 40,818 | 16,883 | 530 | 0.0 | 1,428 | | | 20,260 | 11,752 | 0.2 | |
| Standardization | 2,514 | 40,818 | 757 | 530 | 0.0 | 1,428 | | | 329 | 40,388 | 0.8 | |
| Other | 3,302,822 | 1,483,961 | 44,451 | 44,608 | 0.3 | 1,105,822 | 246,489 | 20.2 | 2,192,549 | 1,172,826 | 23.1 | |
| Urgency | 821,781 | 822,281 | 180,304 | 125,403 | 0.8 | 212,761 | 68,028 | 5.7 | 528,728 | 727,828 | 14.3 | |
| Mobilization | 3,458,300 | 2,139,476 | 2,547,758 | 1,138,972 | 8.9 | 10,783 | | | 887,774 | 1,002,804 | 18.7 | |
| Essential R&D Capability | 211 | 5,503 | | 304 | 0.0 | 148 | | | 83 | 5,198 | 0.1 | |
| International Agreement | 85,528 | 20,741 | 86,897 | 8,981 | 0.3 | 257 | | | 18,274 | 14,180 | 0.3 | |
| Authorized by Statute D/ | 18,784 | 8,888 | 8,058 | 2,915 | 0.0 | 132 | 370 | 0.0 | 8,578 | 8,888 | 0.1 | |
| Authorized Resale | 783 | 883 | 723 | 476 | 0.0 | | | | 40 | 127 | 0.0 | |
| National Security | 772,843 | 34,886 | 273,378 | 16,702 | 0.1 | 44,742 | 614 | 0.1 | 454,723 | 17,550 | 0.3 | |
| Public Interest | 348 | | 184 | | 0.0 | | | | 184 | | 0.0 | |
| Otherwise Auth by Statute | | | | | 0.0 | | | | | | 0.0 | |

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1988 ^{a/}

(AMOUNTS IN THOUSANDS)

| SOLICITATION PROCEDURE | TOTAL DoD ^{a/} | | | | ARMY | | | | NAVY | | | |
|---|-------------------------|-------|---------------|-------|---------------|-------|---------------|-------|---------------|-------|---------------|-------|
| | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | |
| | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % |
| TOTAL | 70,891,895 | 100.0 | 78,820,764 | 100.0 | 17,084,284 | 100.0 | 15,380,812 | 100.0 | 23,028,585 | 100.0 | 21,874,438 | 100.0 |
| FOREIGN MILITARY SALES | 2,074,579 | 2.9 | 2,781,592 | 3.6 | 389,323 | 2.3 | 850,448 | 5.4 | 1,087,838 | 4.7 | 584,795 | 2.7 |
| Actions of \$25,000 or Less | 5,430,510 | 7.7 | 5,292,540 | 6.8 | 1,885,478 | 8.9 | 1,845,189 | 10.4 | 1,103,027 | 4.8 | 1,151,998 | 5.3 |
| Actions (Except PMS) Over \$25,000 | 63,356,516 | 89.4 | 68,746,652 | 88.5 | 15,028,422 | 87.9 | 13,386,885 | 84.3 | 20,835,722 | 90.5 | 19,027,889 | 81.9 |
| PRE-CICR Actions | 25,342,513 | 35.8 | 48,040,385 | 62.5 | 5,078,291 | 29.7 | 7,884,959 | 48.5 | 8,787,816 | 26.5 | 14,398,741 | 66.4 |
| POST-CICR Actions | 38,014,003 | 53.8 | 20,706,267 | 27.0 | 9,949,131 | 58.2 | 5,502,115 | 35.8 | 14,047,918 | 61.0 | 5,529,848 | 25.5 |
| Full & Open Competition C/ | 19,829,185 | 28.1 | 12,435,832 | 15.8 | 4,082,732 | 23.9 | 2,498,326 | 16.0 | 5,839,987 | 25.3 | 2,815,285 | 12.8 |
| Sealed Bids | 2,012,257 | 2.8 | 1,885,231 | 2.4 | 580,022 | 3.4 | 811,328 | 5.3 | 1,021,222 | 4.4 | 1,015,285 | 4.6 |
| Competitive Proposal | 12,543,770 | 17.7 | 7,412,517 | 9.4 | 2,322,728 | 13.6 | 1,088,075 | 7.1 | 3,958,233 | 17.1 | 1,819,888 | 8.3 |
| Combination | 205,819 | 0.3 | 78,578 | 0.1 | 35,017 | 0.2 | 21,856 | 0.1 | 126,628 | 0.5 | 44,038 | 0.2 |
| Architect-Engineer | 184,237 | 0.3 | 72,841 | 0.1 | 88,593 | 0.5 | 45,787 | 0.3 | 54,901 | 0.2 | 14,839 | 0.1 |
| Basic Research | 215,825 | 0.3 | 189,211 | 0.2 | 85,712 | 0.5 | 18,580 | 0.1 | 55,127 | 0.2 | 75,889 | 0.3 |
| Multiple Award Schedule | 210,469 | 0.3 | 85,594 | 0.1 | 28,573 | 0.2 | 24,284 | 0.2 | 41,275 | 0.2 | 33,128 | 0.1 |
| Alternate Source - | 88,842 | 0.1 | 222,760 | 0.3 | 4,782 | 0.0 | 73,748 | 0.5 | 78,988 | 0.3 | 148,947 | 0.7 |
| Reduced Cost | 77,848 | 0.1 | 1,120 | 0.0 | 237 | 0.0 | 447 | 0.0 | 0 | 0.0 | 81 | 0.0 |
| Procurement | 10,808 | 0.0 | 215,805 | 0.3 | 87 | 0.0 | 73,022 | 0.5 | 77,895 | 0.3 | 142,872 | 0.6 |
| Eng/R&D Capability | | | 5,785 | 0.0 | 4,582 | 0.0 | 287 | 0.0 | 165 | 0.0 | 5,883 | 0.0 |
| Set Aside | 3,188,108 | 4.5 | 2,441,008 | 3.1 | 970,315 | 5.7 | 980,372 | 6.4 | 829,488 | 3.6 | 434,907 | 2.0 |
| O/T Full & Open Competition | 19,824,828 | 28.1 | 8,270,404 | 10.5 | 5,854,348 | 34.3 | 3,139,479 | 20.4 | 8,410,921 | 36.3 | 2,815,743 | 12.8 |
| Only One Source | 12,438,044 | 17.5 | 4,183,564 | 5.3 | 3,770,117 | 22.1 | 1,038,198 | 6.8 | 6,185,882 | 26.8 | 1,772,433 | 8.1 |
| Unique Source | 8,818,208 | 12.4 | 1,751,988 | 2.2 | 1,609,076 | 9.4 | 300,578 | 1.9 | 4,489,882 | 19.5 | 1,128,537 | 5.1 |
| Follow-on | 2,534,859 | 3.6 | 788,824 | 1.0 | 1,104,899 | 6.5 | 288,282 | 1.9 | 591,754 | 2.6 | 104,887 | 0.5 |
| Unrestricted Reg Prop | 127,423 | 0.2 | 14,842 | 0.0 | 18,733 | 0.1 | 22,224 | 0.1 | 27,248 | 0.1 | 18,827 | 0.1 |
| Patent/Trade Rights | 27,587 | 0.0 | 21,482 | 0.0 | 3,878 | 0.0 | 1,888 | 0.0 | 46,386 | 0.2 | 5,141 | 0.0 |
| Utilities | 2,582 | 0.0 | 40,918 | 0.1 | 142 | 0.0 | 1,878 | 0.0 | 583 | 0.0 | 38,785 | 0.2 |
| Standardization | 3,337,183 | 4.7 | 1,512,748 | 1.9 | 1,028,044 | 6.0 | 442,249 | 2.9 | 1,039,873 | 4.5 | 484,632 | 2.2 |
| Other | 840,389 | 1.2 | 935,015 | 1.2 | 272,195 | 1.6 | 450,489 | 2.9 | 189,822 | 0.8 | 218,843 | 1.0 |
| Urgency | 3,459,375 | 4.9 | 2,181,555 | 2.8 | 1,423,086 | 8.3 | 1,530,286 | 10.0 | 1,852,546 | 8.0 | 514,183 | 2.3 |
| Mobilization | 889,143 | 1.3 | 302,823 | 0.4 | 5,285 | 0.0 | 14,382 | 0.1 | 28,072 | 0.1 | 18,785 | 0.1 |
| Essential R&D Capability | 99,795 | 0.1 | 21,595 | 0.0 | 13,088 | 0.1 | 9,178 | 0.1 | 0 | 0.0 | 0 | 0.0 |
| International Agreement | 138,484 | 0.2 | 372,810 | 0.5 | 255,174 | 1.5 | 121,890 | 0.8 | 186,887 | 0.8 | 78,428 | 0.4 |
| Authorized by Statute D/ | 237,379 | 0.3 | 277,043 | 0.4 | 921 | 0.0 | 1,150 | 0.0 | 7,873 | 0.0 | 8,828 | 0.0 |
| Authorized Resale | 780,814 | 1.1 | 35,809 | 0.0 | 113,172 | 0.7 | 7,848 | 0.0 | 3,143 | 0.0 | 2,282 | 0.0 |
| National Security | 405 | 0.0 | 0 | 0.0 | 322 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Public Interest | | | | | | | | | | | | |
| Otherwise Auth by Statute | | | | | | | | | | | | |

^{a/} For definitions and coverage, see notes on coverage.
^{b/} Includes Other Defense Agency, but not included elsewhere in this table.
^{c/} Includes post-CICR GSA schedule awards.
^{d/} Includes post-CICR GSA program and intragovernmental except GSA schedule awards.
^{e/} Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1986 ^N

(AMOUNTS IN THOUSANDS)

| SOLICITATION PROCEDURE | AIR FORCE | | | | DEFENSE LOGISTICS AGENCY | | | | CIVIL FUNCTIONS | | | |
|-------------------------------------|---------------|-------|---------------|-------|--------------------------|-------|---------------|-------|-----------------|-------|---------------|-------|
| | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | |
| | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % | \$ Amount | % |
| TOTAL | 23,350,378 | 100.0 | 28,215,787 | 100.0 | 4,823,326 | 100.0 | 9,232,204 | 100.0 | 946,735 | 100.0 | 768,100 | 100.0 |
| FOREIGN MILITARY SALES | 574,248 | 2.5 | 1,318,884 | 4.7 | 9,413 | 0.2 | 18,219 | 0.2 | 11 | 0 | 268 | 0 |
| Actions of \$25,000 or Less | 1,480,911 | 6.3 | 1,417,244 | 5.0 | 1,000,372 | 21.6 | 924,280 | 10.0 | 112,637 | 11.9 | 72,484 | 9.1 |
| Actions(Except FMS)Over \$25,000 | 21,285,220 | 91.2 | 25,481,659 | 90.3 | 3,813,541 | 78.2 | 8,289,435 | 89.8 | 824,087 | 86.1 | 725,346 | 94.8 |
| PRE-CICR Actions | 12,945,245 | 55.7 | 22,325,595 | 79.1 | 84,258 | 1.4 | 2,588,788 | 27.8 | 103,537 | 10.9 | 513,069 | 66.2 |
| POST-CICR Actions | 9,749,875 | 37.5 | 3,158,124 | 11.2 | 2,548,282 | 76.8 | 5,720,839 | 62.0 | 730,550 | 77.2 | 412,277 | 53.7 |
| Full & Open Competition C/ | 4,828,184 | 56.4 | 1,318,657 | 41.8 | 2,015,708 | 85.0 | 5,251,140 | 91.8 | 876,874 | 92.7 | 371,780 | 94.2 |
| Sealed Bids | 85,819 | 1.1 | 77,888 | 2.5 | 450,039 | 12.7 | 775,154 | 13.5 | 404,421 | 55.4 | 182,822 | 23.7 |
| Competitive Proposal | 4,018,410 | 45.8 | 782,549 | 24.8 | 1,874,238 | 55.6 | 2,725,478 | 65.2 | 20,021 | 2.7 | 17,971 | 4.3 |
| Construction | 32,325 | 0.4 | 4,285 | 0.3 | 1,033 | 0.0 | 0 | 0 | 6,867 | 0.8 | 1,183 | 0.3 |
| Design/Build | 94,232 | 1.1 | 38,718 | 1.2 | 0 | 0.0 | 2,972 | 0.1 | 13,868 | 1.8 | 7,788 | 1.8 |
| Basic Research | 125,740 | 1.4 | 18,963 | 0.8 | 1,810 | 0.1 | 1,723 | 0.0 | 3,816 | 0.5 | 3,489 | 0.9 |
| Multiple Award Schedule | | | | | | | | | | | | |
| Alternate Source - | 5,323 | 0.1 | 899 | 0.0 | 637 | 0 | 316 | 0 | 0 | 0.0 | 42 | 0 |
| Reduced Cost | 0 | 0.0 | 582 | 0 | 99 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 |
| Small Business | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 |
| Exp/R&D Capability | 5,323 | 0.1 | 27 | 0 | 538 | 0 | 318 | 0 | 0 | 0.0 | 42 | 0 |
| Set Aside | 557,820 | 6.4 | 385,145 | 12.2 | 587,824 | 16.6 | 742,097 | 13.0 | 228,222 | 21.2 | 177,956 | 43.2 |
| O/T Full & Open Competition | 3,811,791 | 42.8 | 1,227,287 | 58.2 | 522,577 | 15.0 | 489,888 | 8.2 | 93,878 | 7.2 | 49,487 | 9.8 |
| Unif. Source | 2,410,416 | 27.0 | 1,228,423 | 38.2 | 27,841 | 0.8 | 13,888 | 0.3 | 2,882 | 0.5 | 3,881 | 0.8 |
| Unif. Source Follow-on | 547,888 | 6.3 | 378,884 | 12.0 | 18,588 | 0.5 | 1,381 | 0.0 | 2,880 | 0.6 | 1,564 | 0.2 |
| Unsollicitated Bus Prop | 20,223 | 0.2 | 16,884 | 0.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 145 | 0 |
| Patent/Trade Rights | 88,224 | 0.8 | 4,581 | 0.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 107 | 0 |
| Utilities | 23,158 | 0.3 | 18,588 | 0.6 | 518 | 0 | 514 | 0 | 42 | 0 | 268 | 0.1 |
| Standardization | 1,711 | 0.0 | 0 | 0.0 | 168 | 0 | 157 | 0 | 0 | 0.0 | 0 | 0 |
| Other | 1,228,108 | 14.0 | 548,048 | 17.4 | 8,209 | 0.2 | 8,339 | 0.1 | 1,041 | 0.1 | 2,083 | 0.5 |
| Urgency | 430,003 | 4.9 | 220,528 | 7.3 | 12,372 | 0.4 | 13,499 | 0.2 | 3,788 | 0.5 | 4,816 | 1.2 |
| Mobilization | 31,595 | 0.4 | 6,725 | 0.2 | 152,148 | 4.3 | 110,481 | 1.9 | 0 | 0.0 | 0 | 0 |
| Essential R&D Capability | 848,707 | 7.4 | 288,403 | 8.5 | 888 | 0 | 0 | 0 | 55 | 0 | 0 | 0 |
| International Agreement | 84,281 | 1.0 | 11,554 | 0.4 | 1,408 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Authorized by Statute D/ | 138,150 | 1.8 | 87,944 | 2.2 | 117,242 | 3.3 | 68,239 | 1.2 | 48,168 | 5.3 | 31,890 | 7.7 |
| Authorized Resale | 8,243 | 0.1 | 3,395 | 0.1 | 220,542 | 6.2 | 282,889 | 4.8 | 0 | 0.0 | 0 | 0 |
| National Security | 108,386 | 1.2 | 10,782 | 0.3 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 |
| Public Interest | 0 | 0.0 | 0 | 0.0 | 83 | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 |
| Otherwise Auth by Statute | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 |

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1987 - FY 1986

| SOLICITATION PROCEDURE | TOTAL | | | | NEW WORK | | | | DELIVERY ORDERS | | | | MODIFICATIONS | | | |
|----------------------------------|---------------|-------|---------------|-------|---------------|-------|---------------|-------|-----------------|-------|---------------|-------|---------------|-------|---------------|-------|
| | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | | Oct 86-Mar 87 | | Oct 85-Mar 86 | |
| | Actions | % | Actions | % | Actions | % | Actions | % | Actions | % | Actions | % | Actions | % | Actions | % |
| TOTAL | 5482228 | 100.0 | 5768564 | 100.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FOREIGN MILITARY SALES | 17819 | 0.3 | 18824 | 0.3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Actions of \$25,000 or Less | 5568825 | 88.0 | 5651030 | 88.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Actions(Except FMS)Over \$25,000 | 97582 | 1.7 | 98730 | 1.7 | 38882 | 38882 | 38882 | 38882 | 37093 | 37093 | 38044 | 38044 | 21897 | 21897 | 29735 | 29735 |
| PRE-CICR Actions | 27073 | 0.5 | 43524 | 0.8 | 4025 | 4025 | 8006 | 8006 | 12786 | 12786 | 18841 | 18841 | 10262 | 10262 | 18477 | 18477 |
| POST-CICR Actions | 70508 | 1.2 | 55206 | 1.0 | 34657 | 34657 | 30845 | 30845 | 24397 | 24397 | 18203 | 18203 | 11546 | 11546 | 9668 | 9668 |
| Full & Open Competition B/ | 49355 | 70.0 | 37976 | 88.8 | 27153 | 27153 | 25587 | 25587 | 14548 | 14548 | 59.8 | 59.8 | 7656 | 7656 | 2766 | 2766 |
| Sealed Bids | 4889 | 0.7 | 3305 | 3.8 | 1313 | 1313 | 4219 | 4219 | 852 | 852 | 3.9 | 3.9 | 554 | 554 | 340 | 340 |
| Competitive Proposal | 24810 | 3.8 | 18077 | 26.2 | 13810 | 13810 | 11621 | 11621 | 9181 | 9181 | 37.4 | 37.4 | 3978 | 3978 | 1171 | 1171 |
| Architect-Engineer | 231 | 0.3 | 681 | 1.2 | 337 | 337 | 255 | 255 | 768 | 768 | 2.6 | 2.6 | 37 | 37 | 116 | 116 |
| Basic Research | 956 | 1.4 | 878 | 1.2 | 357 | 357 | 417 | 417 | 1815 | 1815 | 6.7 | 6.7 | 11 | 11 | 282 | 282 |
| Multiple Award Schedule | 1638 | 2.3 | 1366 | 2.5 | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Alternate Source - | 81 | 0.1 | 45 | 0.1 | 28 | 28 | 0.1 | 0.1 | 20 | 20 | 0.1 | 0.1 | 15 | 15 | 5 | 5 |
| Research & Development | 30 | 0.3 | 14 | 0.3 | 12 | 12 | 0 | 0 | 11 | 11 | 0 | 0 | 0 | 0 | 0 | 0 |
| Eng/R&D Capability | 26 | 0.3 | 23 | 0.3 | 10 | 10 | 13 | 13 | 18 | 18 | 0 | 0 | 10 | 10 | 3 | 3 |
| Set Aside | 13824 | 18.3 | 10763 | 19.5 | 9324 | 9324 | 8811 | 8811 | 2078 | 2078 | 8.8 | 8.8 | 2222 | 2222 | 890 | 890 |
| O/T Full & Open Competition | 21154 | 30.0 | 17220 | 31.2 | 7504 | 7504 | 5219 | 5219 | 3761 | 3761 | 16.2 | 16.2 | 2889 | 2889 | 2766 | 2766 |
| Only One Source | 12558 | 17.8 | 11348 | 20.4 | 4764 | 4764 | 3175 | 3175 | 2541 | 2541 | 11.1 | 11.1 | 1307 | 1307 | 1346 | 1346 |
| Unique Source | 8892 | 12.5 | 6892 | 12.5 | 2599 | 2599 | 1841 | 1841 | 2042 | 2042 | 9.1 | 9.1 | 1207 | 1207 | 1346 | 1346 |
| Follow-on | 946 | 1.4 | 1259 | 2.3 | 260 | 260 | 0.8 | 0.8 | 412 | 412 | 1.7 | 1.7 | 233 | 233 | 184 | 184 |
| Unsolicted Res Prop | 285 | 0.4 | 220 | 0.4 | 78 | 78 | 0.2 | 0.2 | 385 | 385 | 1.5 | 1.5 | 0 | 0 | 0 | 0 |
| Patent/Data Rights | 451 | 0.7 | 114 | 0.2 | 110 | 110 | 0.3 | 0.3 | 187 | 187 | 0.7 | 0.7 | 0 | 0 | 0 | 0 |
| Utilities | 185 | 0.3 | 121 | 0.2 | 7 | 7 | 0 | 0 | 21 | 21 | 0.1 | 0.1 | 10 | 10 | 1 | 1 |
| Small Business | 202 | 0.3 | 202 | 0.3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Standardization | 3709 | 5.3 | 2631 | 4.8 | 1838 | 1838 | 4.7 | 4.7 | 1088 | 1088 | 3.5 | 3.5 | 1584 | 1584 | 207 | 207 |
| Other | 2314 | 3.3 | 1761 | 3.2 | 1205 | 1205 | 2.5 | 2.5 | 1051 | 1051 | 2.4 | 2.4 | 554 | 554 | 156 | 156 |
| Urgency | 481 | 0.7 | 346 | 0.6 | 132 | 132 | 0.4 | 0.4 | 123 | 123 | 0.4 | 0.4 | 17 | 17 | 206 | 206 |
| Mobilization | 48 | 0.1 | 41 | 0.1 | 12 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 25 | 25 |
| Essential R&D Capability | 183 | 0.3 | 60 | 0.1 | 45 | 45 | 0.1 | 0.1 | 30 | 30 | 0.1 | 0.1 | 28 | 28 | 74 | 74 |
| International Agreement | 2368 | 3.4 | 1449 | 2.6 | 679 | 679 | 2.0 | 2.0 | 504 | 504 | 1.6 | 1.6 | 787 | 787 | 489 | 489 |
| Authorized by Statute C/ | 1883 | 2.8 | 2238 | 4.1 | 33 | 33 | 0.1 | 0.1 | 54 | 54 | 0.2 | 0.2 | 2179 | 2179 | 148 | 148 |
| Authorized Resale | 1258 | 1.8 | 84 | 0.2 | 886 | 886 | 2.0 | 2.0 | 51 | 51 | 0.2 | 0.2 | 22 | 22 | 24 | 24 |
| National Security | 5 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Public Interest | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 |
| Otherwise Auth by Statute | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0.0 | 0.0 | 0 | 0 | 0 | 0 |

A/ For definitions and coverage, see notes on coverage.
 B/ Includes post-CICR GSA schedule awards.
 C/ Includes post-CICR 8(a) program and intragovernmental except GSA schedule awards.
 * Less than 0.05 Percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of fiscal years 1987 and 1988. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1977 through 1988.

During the first half of FY 1987 awards over \$25,000 (excluding intragovernmental awards) totaled \$62,529 million, of which \$47,043 million, or 75.2 percent, was awarded under fixed price procedures and \$14,486 million, or 23.1 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,020 million, or 1.6 percent.

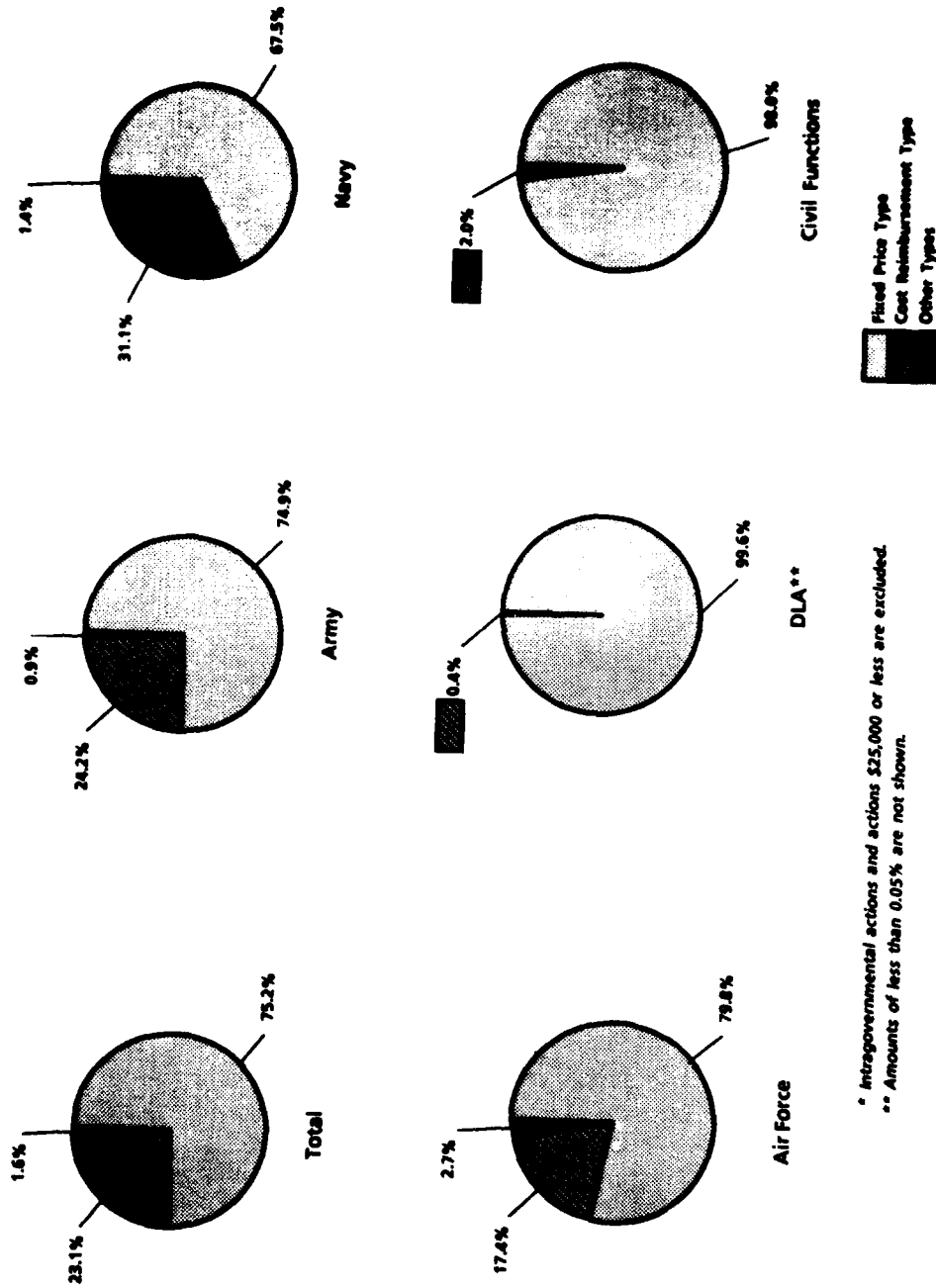
Cost-plus-fixed fee (CPFF) contracts accounted for 11.2 percent of the total contract awards over \$25,000 during the first half of FY 1987. The use of incentive contracts (both

fixed price and cost-types combined) decreased from 25.1 percent of total contract dollars in the first half of FY 1986 to 20.3 percent in the first half of FY 1987. The use of firm fixed-price contracts increased from 43.3 percent to 51.6 percent.

The total of 90,683 contract actions over \$25,000 for the first half of FY 1987 (see Table 16) includes 38,932 original contract actions and modifications calling for additional work and 52,001 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 3.2 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 1.2 percent.

Chart V
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: First Half FY 1987

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
 ** Amounts of less than 0.05% are not shown.

TABLE 16
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

| | NET VALUE (\$000) | | TOTAL \$/ | | NUMBER OF PERFORMANCE ACTIONS | |
|---|-------------------|----------------|---------------|---------------|-------------------------------|------------------------|
| | OCT 80-MAR 87 | OCT 86-MAR 88 | OCT 80-MAR 87 | OCT 86-MAR 88 | OCT 80-MAR 87 | OCT 86-MAR 88 |
| | AMOUNT PERCENT | AMOUNT PERCENT | TOTAL PERCENT | NEW WORK | OTHER | TOTAL PERCENT NEW WORK |
| ACTIONS OVER \$25,000 | | | | | | |
| FIXED PRICE TYPE | | | | | | |
| FIRM | | | | | | |
| FIXED PRICE | 22,429,488 | 51.0 | 29,247,832 | 43.3 | 99,140 | 75.1 |
| FIXED PRICE ADJUSTMENT | 8,521,471 | 15.6 | 13,223,178 | 19.3 | 33,844 | 25.1 |
| FIXED PRICE TYPE SUBTOTAL | 30,950,959 | | 42,470,990 | | 133,000 | |
| COST REIMBURSEMENT TYPE | 47,043,222 | 75.2 | 52,065,100 | 76.6 | 72,561 | 80.0 |
| NO FEE | | | | | | |
| FIXED FEE | 1,429,822 | 2.3 | 1,291,138 | 1.9 | 547 | 2.0 |
| FIXED FEE ADJUSTMENT | 1,048,941 | 1.1 | 1,429,822 | 1.9 | 1,151 | 1.5 |
| FIXED FEE TYPE SUBTOTAL | 2,478,763 | | 2,720,960 | | 1,700 | |
| COST REIMBURSEMENT TYPE SUBTOTAL | 14,465,060 | 23.1 | 12,978,390 | 10.1 | 11,404 | 14.0 |
| OTHER TYPES | | | | | | |
| TIME AND MATERIALS | 700,022 | 1.1 | 522,152 | 0.8 | 2,393 | 2.3 |
| LARGE QUANTITY | 228,151 | 0.4 | 313,810 | 0.5 | 1,043 | 0.7 |
| OTHER TYPES SUBTOTAL | 3,028,193 | 5.0 | 3,255,971 | 5.2 | 3,364 | 4.0 |
| ACTIONS OVER \$25,000 SUBTOTAL | 52,526,274 | 100.0 | 67,777,157 | 100.0 | 60,003 | 100.0 |
| ACTIONS \$25,000 OR LESS | 6,790,360 | | 4,644,000 | | 3,104,540 | |
| INTRA-GOVERNMENTAL/TYPS | 3,541,871 | | 4,300,737 | | 428,957 | |
| TOTAL | 59,316,634 | | 72,421,157 | | 63,107 | |
| FOR DEFINITION AND COVERAGE, SEE NOTES ON COVERAGES | | | | | | |
| 2/ LINES WITH OTHER PRICING ACTION-1 AWARDS NOT INCLUDED (EXCLUDED IN THIS TABLE) | | | | | | |
| | 570,061,005 | | 570,320,744 | | 3,832,220 | |
| | ***** | | ***** | | ***** | |
| | 3,700,800 | | 3,700,800 | | 3,700,800 | |
| | ***** | | ***** | | ***** | |

FY 1986-FY 1987 A

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

| | NAVY | | | | | | | | | |
|---|-------------------|----------------|-------------------|---------------|---------------|-------------------------------|---------------|---------------|---------------|---------------|
| | NET VALUE (\$000) | | | | | NUMBER OF PROCUREMENT ACTIONS | | | | |
| | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 |
| | AMOUNT PERCENT | AMOUNT PERCENT | TOTAL PERCENT | NEW WORK | OTHER | TOTAL PERCENT | NEW WORK | OTHER | NEW WORK | OTHER |
| ACTIONS OVER \$25,000 | | | | | | | | | | |
| FIXED PRICE TYPE | | | | | | | | | | |
| FIRM | 11,032,288 | 53.8 | 9,895,048 | 49.6 | 15,337 | 92.5 | 6,974 | 9,363 | 13,192 | 97.9 |
| REINDETERMINABLE | 1,249 | 0.0 | 1,249 | 0.0 | 1 | 0.0 | 1 | 1 | 1 | 0.0 |
| INCENTIVE | 2,815,948 | 13.7 | 3,091,874 | 15.7 | 533 | 2.2 | 71 | 497 | 290 | 1.0 |
| ECONOMIC PRICE ADJUSTMENT | 2,804 | 0.0 | 86,048 | 0.3 | 118 | 0.5 | 40 | 76 | 115 | 0.4 |
| FIXED PRICE TYPE SUBTOTAL | 13,852,927 | 67.5 | 12,914,378 | 65.7 | 16,000 | 95.2 | 7,086 | 9,912 | 13,591 | 99.1 |
| COST REIMBURSEMENT TYPE | | | | | | | | | | |
| NO FEE | 137,311 | 0.6 | 240,978 | 1.2 | 539 | 2.2 | 119 | 420 | 975 | 2.6 |
| FIXED FEE | 3,296,202 | 15.6 | 3,295,189 | 16.6 | 5,038 | 20.5 | 904 | 4,132 | 4,378 | 17.0 |
| AMOUNT FEE | 2,571,572 | 12.1 | 2,228,395 | 11.6 | 178 | 0.7 | 37 | 178 | 183 | 0.7 |
| AMOUNT FEE | 3,571,872 | 17.1 | 874,377 | 3.5 | 874 | 3.8 | 56 | 315 | 682 | 2.5 |
| COST REIMBURSEMENT TYPE SUBTOTAL | 6,377,957 | 31.1 | 6,428,849 | 33.0 | 6,625 | 27.0 | 1,129 | 5,490 | 6,428 | 23.0 |
| OTHER TYPES | | | | | | | | | | |
| TIME AND MATERIALS | 234,984 | 1.1 | 195,320 | 0.9 | 1,313 | 5.2 | 132 | 1,387 | 1,384 | 5.1 |
| LARGE HOURS | 83,034 | 0.3 | 81,720 | 0.5 | 382 | 1.6 | 158 | 234 | 322 | 1.0 |
| OTHER TYPES SUBTOTAL | 287,898 | 1.4 | 257,000 | 1.3 | 1,811 | 7.6 | 290 | 1,821 | 1,890 | 7.0 |
| ACTIONS OVER \$25,000 SUBTOTAL | 20,518,762 | 100.0 | 19,508,224 | 100.0 | 24,538 | 100.0 | 8,507 | 16,029 | 26,995 | 100.0 |
| ACTIONS \$25,000 OR LESS | | | | | | | | | | |
| INTRAGOVERNMENTAL/FMS | 907,585 | | 972,885 | | 875,313 | | | | 926,986 | |
| TOTAL | 1,800,228 | | 1,192,350 | | 104,902 | | | | 96,944 | |
| | 922,026,595 | | 921,074,439 | | 1,004,751 | | | | 1,086,745 | |

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

| | AIR FORCE | | | | | | | | | |
|---------------------------------------|-------------------|------------------|----------------|----------------|---------------|-------------------------------|---------------|---------------|---------------|-------|
| | NET VALUE (\$000) | | | | | NUMBER OF PROCUREMENT ACTIONS | | | | |
| | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OTHER |
| | AMOUNT PERCENT | AMOUNT PERCENT | AMOUNT PERCENT | AMOUNT PERCENT | TOTAL PERCENT | NEW WORK | OTHER | TOTAL PERCENT | NEW WORK | OTHER |
| ACTIONS OVER \$25,000 | | | | | | | | | | |
| FIXED PRICE TYPE | | | | | | | | | | |
| FIRM | 9,812,770 41.6 | 6,472,128 32.3 | 17,849 74.6 | 7,321 10.527 | 10,527 | 10,527 | 10,527 | 10,527 | 75.1 | 7,087 |
| REINDETERMINABLE | 2,849 12.4 | 9,325,103 47.1 | 1,548 6.5 | 332 1.236 | 1,236 | 1,236 | 1,236 | 1,236 | 0.7 | 135 |
| INCENTIVE | 5,885,051 27.9 | 3,765,648 19.0 | 1,548 6.5 | 332 1.236 | 1,236 | 1,236 | 1,236 | 1,236 | 0.7 | 135 |
| ECONOMIC PRICE ADJUSTMENT | 2,148,001 10.2 | 3,765,648 19.0 | 1,548 6.5 | 332 1.236 | 1,236 | 1,236 | 1,236 | 1,236 | 0.7 | 135 |
| FIXED PRICE TYPE SUBTOTAL | 16,646,807 78.6 | 21,606,352 95.3 | 18,798 82.7 | 7,794 11.084 | 11,084 | 11,084 | 11,084 | 11,084 | 83.1 | 7,315 |
| COST REIMBURSEMENT TYPE | | | | | | | | | | |
| NO FEE | 950,571 4.5 | 892,934 2.7 | 801 3.3 | 184 2.6 | 184 | 184 | 184 | 184 | 2.0 | 135 |
| FIXED FEE | 1,524,810 7.2 | 1,338,720 5.3 | 1,888 7.8 | 381 5.4 | 381 | 381 | 381 | 381 | 0.8 | 23 |
| INCENTIVE FEE | 503,515 2.4 | 575,812 2.3 | 180 0.8 | 39 0.5 | 39 | 39 | 39 | 39 | 0.1 | 23 |
| AWARD FEE | 700,518 3.3 | 572,854 2.3 | 330 1.4 | 58 0.8 | 58 | 58 | 58 | 58 | 0.1 | 42 |
| COST REIMBURSEMENT TYPE SUBTOTAL | 3,879,482 17.4 | 3,177,920 12.6 | 3,180 13.3 | 616 8.6 | 2,561 | 2,561 | 2,561 | 2,561 | 13.3 | 563 |
| OTHER TYPES | | | | | | | | | | |
| TIME AND MATERIALS | 328,706 1.5 | 287,560 1.1 | 789 3.2 | 102 1.4 | 102 | 102 | 102 | 102 | 2.4 | 89 |
| LABOR HOURS | 245,886 1.2 | 230,768 0.9 | 182 0.8 | 22 0.3 | 22 | 22 | 22 | 22 | 0.1 | 7 |
| OTHER TYPES SUBTOTAL | 575,572 2.7 | 488,373 1.9 | 951 4.0 | 124 1.7 | 124 | 124 | 124 | 124 | 2.6 | 96 |
| ACTIONS OVER \$25,000 SUBTOTAL | 21,103,661 100.0 | 25,272,545 100.0 | 23,919 100.0 | 8,537 15.382 | 15,382 | 15,382 | 15,382 | 15,382 | 100.0 | 7,874 |
| ACTIONS \$25,000 OR LESS | 1,314,229 | 1,253,284 | 1,778,700 | | | | | | | |
| INTRAORGANIZATIONAL/FNS | 932,189 | 1,889,938 | 143,178 | | | | | | | |
| TOTAL | 923,350,376 | 928,215,787 | 1,943,787 | | | | | | | |
| | ***** | ***** | ***** | | | | | | | |
| | ***** | ***** | ***** | | | | | | | |

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

| | DEFENSE LOGISTICS AGENCY | | | | | | | | | |
|---|--------------------------|-----------------|----------------|----------------|----------------|-------------------------------|---------------|---------------|---------------|----------------|
| | NET VALUE (\$000) | | | | | NUMBER OF PROCUREMENT ACTIONS | | | | |
| | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 |
| | AMOUNT PERCENT | AMOUNT PERCENT | AMOUNT PERCENT | AMOUNT PERCENT | AMOUNT PERCENT | TOTAL | NEW WORK | OTHER | TOTAL PERCENT | NEW WORK OTHER |
| ACTIONS OVER \$25,000 | | | | | | | | | | |
| FIXED PRICE TYPE | | | | | | | | | | |
| FIRM | 2,025,000 37.3 | 2,001,886 25.0 | 13,888 84.8 | 9,851 | 4,041 | 15,132 80.0 | 10,590 | 4,592 | | |
| REINDEMENTABLE | 250 0.0 | 0,860 0.0 | 0 0.0 | 0 | 0 | 0 0.0 | 0 | 0 | | |
| INCENTIVE | 1,498,003 42.4 | 9,049,200 74.1 | 700 4.8 | 477 | 223 | 2,014 11.7 | 1,891 | 302 | | |
| ECONOMIC PRICE ADJUSTMENT | | | | | | | | | | |
| FIXED PRICE TYPE SUBTOTAL | 3,523,287 99.6 | 9,147,747 99.9 | 14,403 99.6 | 10,136 | 4,267 | 17,170 99.8 | 12,245 | 4,893 | | |
| COST REIMBURSEMENT TYPE | | | | | | | | | | |
| NO FEE | 1,394 | 298 | 0 | 2 | 4 | 4 | 2 | 2 | | |
| FEE | 11,871 0.3 | 8,418 0.1 | 47 0.3 | 12 | 35 | 28 0.2 | 6 | 20 | | |
| FACILITY FEE | 0 0.0 | 0 0.0 | 0 0.0 | 0 | 0 | 0 0.0 | 0 | 0 | | |
| AWARD FEE | 0 0.0 | 0 0.0 | 0 0.0 | 0 | 0 | 0 0.0 | 0 | 0 | | |
| COST REIMBURSEMENT TYPE SUBTOTAL | 13,095 0.4 | 8,717 0.1 | 53 0.4 | 14 | 39 | 32 0.2 | 10 | 22 | | |
| OTHER TYPES | | | | | | | | | | |
| TIME AND MATERIALS | 0 0.0 | 1,864 | 0 0.0 | 0 | 0 | 7 | 2 | 8 | | |
| LABOR HOURS | 0 0.0 | 0 0.0 | 0 0.0 | 0 | 0 | 0 0.0 | 0 | 0 | | |
| OTHER TYPES SUBTOTAL | 0 0.0 | 1,864 | 0 0.0 | 0 | 0 | 7 | 2 | 8 | | |
| ACTIONS OVER \$25,000 SUBTOTAL | 3,536,332 100.0 | 9,156,328 100.0 | 14,456 100.0 | 10,150 | 4,306 | 17,208 100.0 | 12,257 | 4,902 | | |
| ACTIONS \$25,000 OR LESS | 965,595 | 992,933 | 838,804 | | | 988,511 | | | | |
| INTRACOMMENTAL/PHS | 121,389 | 180,893 | 23,512 | | | 22,885 | | | | |
| TOTAL | 64,623,326 | 58,232,204 | 978,572 | | | 928,585 | | | | |

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Concluded)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

| | CIVIL FUNCTIONS | | | | | | | | | |
|---|-------------------|---------------|----------------|---------------|----------------|-------------------------------|---------------|----------------|---------------|---------------|
| | NET VALUE (\$000) | | | | | NUMBER OF PROCUREMENT ACTIONS | | | | |
| | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 85-MAR 87 | OCT 86-MAR 87 | OCT 85-MAR 86 | OCT 85-MAR 87 | OCT 85-MAR 86 | OCT 85-MAR 87 |
| | AMOUNT | PERCENT | AMOUNT | PERCENT | TOTAL | NEW WORK | OTHER | TOTAL | NEW WORK | OTHER |
| ACTIONS OVER \$25,000 | | | | | | | | | | |
| FIXED PRICE TYPE | | | | | | | | | | |
| FIRM | 802,359 | 97.5 | 689,214 | 98.3 | 2,022 | 97.3 | 1,386 | 2,295 | 97.1 | 1,502 |
| FIRM-TERMINABLE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 |
| INCENTIVE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 |
| ECONOMIC PRICE ADJUSTMENT | 4,828 | 0.6 | 9,048 | 0.8 | 12 | 0.8 | 10 | 10 | 0.4 | 1 |
| FIXED PRICE TYPE SUBTOTAL | 807,187 | 98.0 | 698,262 | 97.1 | 2,035 | 97.8 | 1,376 | 2,245 | 97.6 | 1,511 |
| COST REIMBURSEMENT TYPE | | | | | | | | | | |
| NO FEE | 10,505 | 1.3 | 19,058 | 2.7 | 33 | 1.6 | 27 | 44 | 1.9 | 32 |
| FIXED FEE | 278 | 0.0 | 488 | 0.1 | 3 | 0.1 | 3 | 7 | 0.3 | 4 |
| INCENTIVE FEE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 |
| AWARD FEE | 5,340 | 0.6 | 877 | 0.1 | 8 | 0.8 | 2 | 5 | 0.2 | 2 |
| COST REIMBURSEMENT TYPE SUBTOTAL | 16,121 | 2.0 | 20,502 | 2.9 | 44 | 2.1 | 32 | 56 | 2.4 | 38 |
| OTHER TYPES | | | | | | | | | | |
| TIME AND MATERIALS | 40 | 0.0 | 0 | 0.0 | 1 | 0.0 | 1 | 0 | 0.0 | 0 |
| LABOR HOURS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 |
| OTHER TYPES SUBTOTAL | 40 | 0.0 | 0 | 0.0 | 1 | 0.0 | 1 | 0 | 0.0 | 0 |
| ACTIONS OVER \$25,000 SUBTOTAL | 823,348 | 100.0 | 714,762 | 100.0 | 2,080 | 100.0 | 1,408 | 2,301 | 100.0 | 1,540 |
| ACTIONS \$25,000 OR LESS | 81,478 | | 56,880 | | 189,235 | | | 125,892 | | |
| INTRAGOVERNMENTAL/TMS | 31,908 | | 26,384 | | 16,228 | | | 7,773 | | |
| TOTAL | 845,735 | | 798,108 | | 207,541 | | | 135,868 | | |

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 17

DoD Prime Contract Awards by Type of Pricing Provision.

FY 1977-FY 1986^A

(Amounts in Thousands)

| TYPE OF PRICING PROVISION | FY 1977 | | FY 1978 | | FY 1979 | | FY 1980 | | FY 1981 | |
|--|---------------|-------|---------------|-------|---------------|-------|---------------|-------|---------------|-------|
| | NET VALUE | % | NET VALUE | % | NET VALUE | % | NET VALUE | % | NET VALUE | % |
| TOTAL | \$44,764,782 | 100.0 | \$52,748,848 | 100.0 | \$59,114,392 | 100.0 | \$87,940,884 | 100.0 | \$88,382,777 | 100.0 |
| FIXED PRICE TYPE (SUB-TOTAL) | \$32,648,323 | 72.9 | \$38,803,542 | 73.6 | \$43,145,170 | 74.1 | \$50,728,033 | 75.3 | \$68,817,523 | 77.7 |
| Firm | 17,828,776 | 39.4 | 20,809,464 | 39.5 | 26,352,716 | 45.4 | 31,958,373 | 48.1 | 42,082,404 | 47.8 |
| Redeterminable | 9,003,706 | 20.1 | 10,476,739 | 19.9 | 11,704,599 | 20.0 | 11,586,909 | 13.2 | 11,254,072 | 12.7 |
| Incentive | 5,382,584 | 12.0 | 6,489,802 | 12.3 | 5,874,838 | 10.1 | 10,314,807 | 15.3 | 13,288,882 | 15.0 |
| Escalation | | | | | | | | | | |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | \$12,115,469 | 27.1 | \$13,945,306 | 26.4 | \$15,971,222 | 25.9 | \$18,804,851 | 24.7 | \$19,745,254 | 22.3 |
| No Fee | 994,847 | 2.2 | 1,174,587 | 2.2 | 1,182,825 | 2.0 | 1,323,327 | 2.0 | 1,357,821 | 1.5 |
| Fixed Fee | 4,818,276 | 10.8 | 5,714,745 | 10.8 | 6,883,882 | 11.5 | 7,104,473 | 10.8 | 7,524,342 | 8.0 |
| Incentive Fee | 5,124,515 | 11.4 | 5,133,722 | 9.7 | 5,078,528 | 8.6 | 5,537,883 | 8.2 | 6,874,309 | 7.8 |
| Reward Fee | 840,887 | 1.9 | 1,523,149 | 2.9 | 1,548,047 | 2.7 | 2,018,427 | 3.0 | 2,853,515 | 3.3 |
| Other B | 238,744 | 0.5 | 400,003 | 0.8 | 486,840 | 0.8 | 608,541 | 0.9 | 815,487 | 0.9 |
| TOTAL | \$104,778,128 | 100.0 | \$118,805,115 | 100.0 | \$125,018,710 | 100.0 | \$129,912,096 | 100.0 | \$127,542,840 | 100.0 |
| FIXED PRICE TYPE (SUB-TOTAL) | \$80,328,610 | 76.7 | \$88,130,187 | 82.0 | \$100,916,834 | 80.7 | 115,552,318 | 82.0 | \$112,101,580 | 81.5 |
| Firm | 42,700,545 | 50.3 | 55,195,552 | 48.1 | 62,835,884 | 50.3 | 74,503,325 | 53.2 | 72,880,472 | 52.7 |
| Redeterminable | 1,348,508 | 1.3 | 907,403 | 0.8 | 587,881 | 0.5 | 24,297,280 | 0.2 | 198,018 | 0.1 |
| Incentive | 18,626,479 | 15.7 | 25,338,090 | 21.2 | 21,870,000 | 17.2 | 24,237,517 | 17.4 | 21,847,310 | 15.9 |
| Escalation | 8,951,078 | 9.4 | 10,688,102 | 13.8 | 15,874,308 | 15.3 | 16,414,084 | 11.7 | 16,844,780 | 13.1 |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | \$24,449,528 | 23.3 | \$21,674,928 | 18.0 | \$24,101,876 | 19.3 | \$24,359,780 | 17.5 | \$25,441,260 | 18.5 |
| No Fee | 1,858,202 | 1.8 | 1,870,451 | 1.4 | 1,980,809 | 1.5 | 2,075,797 | 1.5 | 2,157,887 | 1.8 |
| Fixed Fee | 9,926,534 | 5.5 | 11,307,970 | 5.2 | 10,435,809 | 8.2 | 11,000,151 | 8.1 | 11,887,155 | 8.2 |
| Incentive Fee | 7,953,877 | 7.8 | 4,487,490 | 3.7 | 6,875,890 | 5.3 | 6,389,419 | 4.6 | 5,730,251 | 4.2 |
| Reward Fee | 3,643,899 | 3.5 | 3,183,389 | 2.7 | 3,946,301 | 3.2 | 3,295,754 | 2.4 | 3,685,876 | 2.8 |
| Other B | 983,286 | 0.9 | 1,016,739 | 0.8 | 1,159,011 | 0.9 | 1,218,659 | 0.9 | 1,780,101 | 1.3 |

^A For definitions and coverage, see Notes on Coverage.^B Includes Time and Materials and Labor Hour Contracts

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,353 reporting large contractors totaled \$52,898 million in FY 1986, which was a 2.9 percent decrease from the \$54,494 million reported by 1,205 large contractors in FY 1985.

Small businesses received 38.5 percent of the total committed for subcontracting work during FY 1986, compared with 37.0 percent for FY 1985. Comparative data for FY 1977 through FY 1986 are given below.

(Amounts in Millions)

| | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1. Number of Large Contractors Reporting | 737 | 810 | 832 | 1,023 | 1,133 | 1,170 | 1,173 | 1,208 | 1,205 | 1,353 |
| 2. Military Subcontract Commitments | \$15,036 | \$17,482 | \$21,245 | \$25,499 | \$33,937 | \$35,329 | \$39,796 | \$47,582 | \$54,494 | \$52,898 |
| a. Small Businesses | 5,863 | 7,115 | 9,071 | 10,824 | 13,006 | 13,380 | 15,598 | 17,957 | 20,145 | 20,362 |
| b. Other Businesses | 9,175 | 10,367 | 12,174 | 14,675 | 20,931 | 21,949 | 24,198 | 29,625 | 34,349 | 32,536 |
| 3. Percent of Total to Small Business Concerns (Line 2a / Line 2) | 39.0 | 40.7 | 42.7 | 42.4 | 38.3 | 37.9 | 39.2 | 37.7 | 37.0 | 38.5 |

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act.

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed, or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
National Security Agency
Office for the Civilian Health & Medical
Program of the Uniformed Services
(CHAMPUS)
Uniformed Services University of Health
Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees

(usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).